



VOTING INSTRUCTION FORM

ANNUAL AND SPECIAL MEETING
NORTHLAND POWER INC.

WHEN:
FRIDAY, MAY 22, 2020 AT 11:00 A.M. EDT

WHERE:
virtual-only format by live audio
webcast at
www.virtualshareholdermeeting.com/NPI2020

NORTHLAND POWER INC.
30 ST. CLAIR AVENUE WEST, 17TH FLOOR
TORONTO, ON M4V 3A2
CANADA

STEP 1 **REVIEW YOUR VOTING OPTIONS**


ONLINE: VOTE AT **PROXYVOTE.COM** USING YOUR COMPUTER OR MOBILE DATA DEVICE. YOUR CONTROL NUMBER IS LOCATED BELOW.

BY TELEPHONE: YOU MAY ENTER YOUR VOTING INSTRUCTIONS BY TELEPHONE AT: ENGLISH: 1-800-474-7493 OR FRENCH: 1-800-474-7501

BY MAIL: THIS VOTING INSTRUCTION FORM MAY BE RETURNED BY MAIL IN THE ENVELOPE PROVIDED.

REMINDER: PLEASE REVIEW THE MANAGEMENT PROXY CIRCULAR BEFORE VOTING.

SCAN TO VIEW MATERIAL AND VOTE NOW



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WE NEED TO RECEIVE YOUR VOTING INSTRUCTIONS AT LEAST ONE BUSINESS DAY BEFORE THE PROXY DEPOSIT DATE. CONTROL NO.:->

PROXY DEPOSIT DATE: MAY 20, 2020

The control number has been assigned to you to identify your shares for voting.

You must keep your control number confidential and not disclose it to others other than when you vote using one of the voting options set out on this form. Should you send this form or provide your control number to others, you are responsible for any subsequent voting of, or subsequent inability to vote, your shares.

Dear Client:

A meeting is being held for securityholders of the above noted issuer.

1. You are receiving this Voting Instruction Form and the enclosed meeting materials at the direction of the issuer as a beneficial owner of securities. You are a beneficial owner because we, as your intermediary, hold the securities in an account for you and the securities are not registered in your name.
2. **Votes are being solicited by or on behalf of the management of the issuer.**
3. Even if you have declined to receive materials, a reporting issuer is entitled to deliver these materials to you and if requested to do so, it is our responsibility to forward them. These materials are being sent at no cost to you, in the language you requested, if available.
4. **Unless you attend the meeting and vote in person, your securities can only be voted through us as registered holder or proxy holder of the registered holder in accordance with your instructions. We cannot vote for you if we do not receive your voting instructions. Please complete and return (or provide by one of the alternative available methods) the information requested on this form to provide your voting instructions to us promptly. We will submit a proxy vote on your behalf according to the voting instructions you provide, unless you elect to attend the meeting and vote in person.**
5. When you give us your voting instructions, you acknowledge that:
 - You are the beneficial owner or are authorized to provide these voting instructions; and
 - You have read the material and the voting instructions on this form.
6. You may not present this Voting Instruction Form at the meeting in order to vote.
7. To attend the meeting and vote your shares in person:
 - Write your name or the name of your designate to act on your behalf on the "Appointee" line on the other side of this form, sign and date the form, and return it by mail, or
 - Go to ProxyVote.com (if available) and insert the name in the "Change Appointee(s)" section on the voting site.

8. Unless prohibited by law or you instruct otherwise, the Appointee(s) or the person whose name is written in the space provided will have full authority to attend and otherwise act at, and present matters to the meeting and any adjournment or postponement thereof, and vote on all matters that are brought before the meeting or any adjournment or postponement thereof, even if these matters are not set out in this form or in the management proxy circular. Consult a legal advisor if you wish to modify the authority of that person in any way. If you require assistance, please contact the person who services your account.
9. If these voting instructions are given on behalf of a body corporate, set out the full legal name of the body corporate, the name and position of the person giving voting instructions on behalf of the body corporate and the address for service of the body corporate.
10. **If the items listed in the management proxy circular are different from the items listed on the other side of this form, the management proxy circular will be considered correct.**
11. **The Appointee named in this form will exercise the voting rights attached to the securities in accordance with the instructions given. In the absence of any specific instructions as to voting being provided by you on this form, the item(s) will be voted as recommended on the reverse of this form or as stated in the management proxy circular, except in the case of your appointment of an Appointee.**
12. This Voting Instruction Form should be read in conjunction with the accompanying management proxy circular.
13. **To ensure that your instructions are received in sufficient time to be processed, please ensure that the Voting Instruction Form is received by us or voted online at least one business day before the proxy deposit date noted above or the proxy deadline specified in the management proxy circular.** Voting instructions received on the proxy deposit date or later may not be able to be included in the final tabulation.

This Voting Instruction Form confers discretionary authority to vote on such other business as may properly come before the meeting or any adjournment thereof.

If you have any questions or require help, please contact the person who services your account.

Disclosure of Information – Electing to Receive Financial Statements or Requesting Meeting Materials

By electing to receive the financial statements or requesting meeting materials, your name and address may be provided to the reporting issuer (or its agent) for mailing purposes.

You, or your designate, as the named "Appointee", must attend the meeting for your vote to be counted. When you or your designate arrive at the meeting, please register with the scrutineer or proxy tabulator.

PLEASE SEE OVER

VOTING INSTRUCTION FORM

NORTHLAND POWER INC.

MEETING TYPE: ANNUAL AND SPECIAL MEETING
 MEETING DATE: FRIDAY, MAY 22, 2020 AT 11:00 A.M. EDT
 RECORD DATE: FOR HOLDERS AS OF APRIL 15, 2020
 PROXY DEPOSIT DATE: MAY 20, 2020 CUID:
 ACCOUNT NO: CUSIP: 666511100



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CONTROL NO.: →

STEP 2 APPOINT A PROXY (OPTIONAL)

APPOINTEE(S): John W. Brace, James C. Temerty C.M.

IF YOU WISH TO ATTEND THE MEETING OR DESIGNATE ANOTHER PERSON TO ATTEND, VOTE AND ACT ON YOUR BEHALF AT THE MEETING, OR ANY ADJOURNMENT OR POSTPONEMENT THEREOF, OTHER THAN THE PERSON(S) SPECIFIED ABOVE, PRINT YOUR NAME OR THE NAME OF THE OTHER PERSON ATTENDING THE MEETING IN THE SPACE PROVIDED HEREIN. UNLESS YOU INSTRUCT OTHERWISE, THE PERSON WHOSE NAME IS WRITTEN IN THIS SPACE WILL HAVE FULL AUTHORITY TO ATTEND, VOTE AND OTHERWISE ACT IN RESPECT OF ALL MATTERS THAT MAY COME BEFORE THE MEETING OR ANY ADJOURNMENT OR POSTPONEMENT THEREOF, EVEN IF THESE MATTERS ARE NOT SET OUT IN THE FORM OR THE CIRCULAR.

PLEASE PRINT APPOINTEE NAME ABOVE

STEP 3 COMPLETE YOUR VOTING DIRECTIONS

1 ELECTION OF DIRECTORS: *VOTING RECOMMENDATION: FOR ALL THE NOMINEES PROPOSED AS DIRECTORS (FILL IN ONLY ONE BOX "☐" PER NOMINEE IN BLACK OR BLUE INK)*

	FOR	WITHHOLD		FOR	WITHHOLD
01-John W. Brace	<input type="checkbox"/>	<input type="checkbox"/>	07-Russell Goodman	<input type="checkbox"/>	<input type="checkbox"/>
02-James C. Temerty	<input type="checkbox"/>	<input type="checkbox"/>	08-Keith Halbert	<input type="checkbox"/>	<input type="checkbox"/>
03-Linda L. Bertoldi	<input type="checkbox"/>	<input type="checkbox"/>	09-Ian Pearce	<input type="checkbox"/>	<input type="checkbox"/>
04-Marie Bountrogianni	<input type="checkbox"/>	<input type="checkbox"/>			
05-Lisa Colnett	<input type="checkbox"/>	<input type="checkbox"/>			
06-Barry Gilmour	<input type="checkbox"/>	<input type="checkbox"/>			

ITEM(S): *VOTING RECOMMENDATIONS ARE INDICATED BY BOLD TEXT OVER THE BOXES (FILL IN ONLY ONE BOX "☐" PER ITEM IN BLACK OR BLUE INK)*

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| 2 The reappointment of Ernst & Young LLP as auditors of the Corporation and authorization of the directors to fix the auditors' remuneration; | RECOMMENDATION: FOR
FOR WITHHOLD
<input type="checkbox"/> <input type="checkbox"/> |
| 3 The resolution to confirm the Advance-Notice By-Law adopted by the directors of Northland; | RECOMMENDATION: FOR
FOR AGAINST
<input type="checkbox"/> <input type="checkbox"/> |
| 4 The resolution to approve administrative changes to the By-Law to permit a virtual only shareholder meeting and to change the quorum requirement for shareholder meetings from 10% to 25%; | RECOMMENDATION: FOR
FOR AGAINST
<input type="checkbox"/> <input type="checkbox"/> |
| 5 The advisory resolution to accept Northland's approach to executive compensation. | RECOMMENDATION: FOR
FOR AGAINST
<input type="checkbox"/> <input type="checkbox"/> |

TO RECEIVE ANNUAL AND/OR INTERIM FINANCIAL STATEMENTS AND ACCOMPANYING MANAGEMENT'S DISCUSSION AND ANALYSIS, PLEASE MARK THE APPLICABLE BOX.

ANNUAL INTERIM

STEP 4 THIS DOCUMENT MUST BE SIGNED AND DATED

* ISSUER CONFIRMATION COPY - INFO ONLY *

SIGNATURE(S) *INVALID IF NOT SIGNED*

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