



Second Quarter Report

Quarterly Report for
the period ended
June 30, 2020



**NORTHLAND
POWER**

Management's Discussion and Analysis of Northland Power's Financial Position and Operating Results

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SECTION 1: OVERVIEW

Introduction

The purpose of this Management's Discussion and Analysis ("MD&A") is to explain the financial results and to assist the reader in understanding the nature and importance of changes and trends as well as the risks and uncertainties that may affect the operating results and financial position of Northland Power Inc. ("Northland" or the "Company"). This MD&A should be read in conjunction with Northland's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2020 and 2019, as well as its audited consolidated financial statements for the years ended December 31, 2019 and 2018 ("2019 Annual Report") and Northland's most recent Annual Information Form dated February 25, 2020 ("2019 AIF"). This material is available on SEDAR at www.sedar.com and on Northland's website at www.northlandpower.com.

This MD&A contains forward-looking statements that are based on certain estimates and assumptions that were considered reasonable on August 12, 2020; actual results may differ materially. Northland's audit committee reviewed this MD&A and the associated unaudited interim condensed consolidated financial statements and notes, and its Board of Directors approved these documents prior to their release.

All dollar amounts are in Canadian dollars, unless otherwise stated.

Forward-Looking Statements

This MD&A contains forward-looking statements that are based on certain estimates and assumptions that were considered reasonable on August 12, 2020; actual results may differ materially. Forward-looking statements are provided for the purpose of presenting information about management's current expectations and plans. Readers are cautioned that such statements may not be appropriate for other purposes. Northland's actual results could differ materially from those expressed in, or implied by, these forward-looking statements and, accordingly, the events anticipated by the forward-looking statements may or may not transpire or occur. Forward-looking statements are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects," "anticipates," "plans," "predicts," "believes," "estimates," "intends," "targets," "projects," "forecasts" or negative versions thereof and other similar expressions or future or conditional verbs such as "may," "will," "should," "would" and "could." These statements may include, without limitation, statements regarding future adjusted EBITDA, free cash flow, dividend payments and dividend payout ratios; the construction, completion, attainment of commercial operations, cost and output of development projects; litigation claims; plans for raising capital; and the future operations, business, financial condition, financial results, priorities, ongoing objectives, strategies and outlook of Northland and its subsidiaries. These statements are based upon certain material factors or assumptions that were applied in developing the forward-looking statements, including the design specifications of development projects, the provisions of contracts to which Northland or a subsidiary is a party, management's current plans and its perception of historical trends, current conditions and expected future developments, as well as other factors that are believed to be appropriate in the circumstances. Forward-looking statements are subject to numerous risks and uncertainties, which include, but are not limited to, revenue contracts, impact of COVID-19, counterparty risks, contractual operating performance, variability of revenue from generating facilities powered by intermittent renewable resources, offshore wind concentration, natural gas and power market risks, operational risks, recovery of utility operating costs, permitting, construction risks, project development risks, acquisition risks, financing risks, interest rate and refinancing risks, liquidity risk, credit rating risk, currency fluctuation risk, variability of cash flow and potential impact on dividends, taxation, natural events, environmental risks, health and worker safety risks, market compliance risk, government regulations and policy risks, utility rate regulation risks, international activities, reliance on information technology, labour relations, reputational risk, insurance risk, risks relating to co-ownership, bribery and corruption risk, legal contingencies, and the other factors described in this MD&A and the 2019 AIF. Other than as specifically required by law, Northland undertakes no obligation to update any forward-looking statements to reflect events or circumstances after such date or to reflect the occurrence of unanticipated events, whether as a result of new information, future events or results, or otherwise.

Non-IFRS Financial Measures

This MD&A and certain of Northland's press releases includes references to the Company's adjusted earnings before interest, income taxes, depreciation and amortization ("**adjusted EBITDA**"), free cash flow and applicable payout ratio and per share amounts, measures not prescribed by International Financial Reporting Standards (**IFRS**), and therefore do not have any standardized meaning under IFRS and may not be comparable to similar measures presented by other companies. Adjusted EBITDA and free cash flow are presented at Northland's share of underlying operations. These measures should not be considered alternatives to net income (loss), cash flow from operating activities or other measures of financial performance calculated in accordance with IFRS. Rather, these measures are provided to complement IFRS measures in the analysis of Northland's results of operations from management's perspective. Management believes that adjusted EBITDA, free cash flow and applicable payout ratio and per share amounts are widely accepted financial indicators used by investors and securities analysts to assess the performance of a company, including its ability to generate cash through operations. For reconciliations of these non-IFRS measures to their nearest IFRS measure, refer to *SECTION 4.4: Adjusted EBITDA* for a reconciliation of consolidated net income (loss) under IFRS to reported adjusted EBITDA and *SECTION 4.5: Free Cash Flow* for a reconciliation of cash provided by operating activities under IFRS to reported free cash flow.

Adjusted EBITDA

Adjusted EBITDA represents core operating performance of the business excluding leverage, income tax and non-core accounting items. Adjusted EBITDA is calculated as Northland's share of net income (loss) adjusted for the provision for (recovery of) income taxes; depreciation of property, plant and equipment; amortization of contracts and other intangible assets; net finance costs; interest income from Gemini; fair value (gain) loss on derivative contracts; unrealized foreign exchange (gain) loss; (gain) loss on sale of development assets; equity accounting; costs attributable to an asset or business acquisition and other adjustments as appropriate, such as management and incentive fees earned by Northland from non-wholly owned assets. For clarity, Northland's adjusted EBITDA reflects a reduction for its share of general and administrative costs during development and construction that do not qualify for capitalization.

Management believes adjusted EBITDA is a meaningful measure of Northland's operating performance because it excludes certain items included in the calculation of net income (loss) that may not be appropriate determinants of long-term operating performance.

Free Cash Flow

Free cash flow represents the cash generated from the business that management believes is representative of cash available to pay dividends, while preserving the long-term value of the business. Free cash flow is calculated as Northland's share of cash provided by operating activities adjusted for short-term changes in operating working capital; non-expansionary capital expenditures; interest incurred on outstanding debt; scheduled principal repayments; major maintenance and debt reserves; interest income from Northland's subordinated loan to Gemini; proceeds from government grants; preferred share dividends; net proceeds from sale of development assets; and other adjustments as appropriate, including lease payments. Free cash flow excludes pre-completion revenue required to service debt and related operating costs for projects under construction and excludes costs attributable to an asset or business acquisition.

For clarity, Northland's free cash flow reflects a reduction for expenditures on development activities until an advanced project qualifies for capitalizing development expenditures. Where Northland controls the distribution policy of its investments, free cash flow reflects Northland's share of the investment's underlying free cash flow, otherwise, Northland includes the cash distributions received from the investment. Free cash flow from foreign operations is translated to Canadian dollars at the exchange rate Northland realizes on cash distributions.

Management believes free cash flow is a meaningful measure of Northland's ability to generate cash flow, after on-going obligations (except common and class A share dividends), to invest in growth initiatives and fund dividend payments.

The free cash flow payout ratio indicates the proportion of free cash flow paid as dividends, whether in cash or in shares under Northland's dividend re-investment plan (**DRIP**). The net payout ratio indicates the proportion of free cash flow paid as cash dividends. The payout ratio generally reflects Northland's ability to fund expansionary capital expenditures and sustain dividends.

Northland's debt and equity for a project are generally funded and/or committed at the beginning of construction, but it may be several years before the project starts to generate cash flow. As a result, from time to time, Northland may have a

temporarily higher payout ratio than it would if the future free cash flow from projects under construction were reflected in the calculation. This factor may affect the comparability of Northland's payout ratio to that of industry peers.

SECTION 2: NORTHLAND'S OPERATING FACILITIES

As of June 30, 2020, Northland owns or has a net economic interest in 2,266 megawatts (**MW**) of power-producing facilities with a total operating capacity of approximately 2,681 MW. Northland's power-producing facilities produce electricity from clean energy sources for sale primarily under long-term power purchase agreements (**PPAs**) or other revenue arrangements with creditworthy customers. Northland's utility is a distributor and retailer of electricity compensated under a regulated framework. These operating assets provide stable cash flow and are primarily located in Canada, Germany, the Netherlands and Colombia.

Northland's MD&A and unaudited interim condensed consolidated financial statements include the results of its operating facilities, the most significant of which are presented below:

| | Year of Commercial Operations or Acquisition | Geographic region ⁽¹⁾ | Economic interest ⁽²⁾ | Gross Production Capacity (MW) | Net Production Capacity (MW) |
|------------------------------|--|-------------------------------------|-------------------------------------|--------------------------------------|------------------------------------|
| Offshore Wind | | | | | |
| Gemini | 2017 | The Netherlands | 60% | 600 | 360 |
| Nordsee One | 2017 | Germany | 85% | 332 | 282 |
| Deutsche Bucht | 2020 | Germany | 100% | 252 | 252 |
| Thermal | | | | | |
| Iroquois Falls | 1997 | Ontario | 100% | 120 | 120 |
| Kingston | 1997 | Ontario | 100% | 110 | 110 |
| Kirkland Lake ⁽³⁾ | 1993 | Ontario | 77% | 132 | 102 |
| North Battleford | 2013 | Saskatchewan | 100% | 260 | 260 |
| Spy Hill | 2011 | Saskatchewan | 100% | 86 | 86 |
| Thorold | 2010 | Ontario | 100% | 265 | 265 |
| On-shore Renewable | | | | | |
| Cochrane Solar | 2015 | Ontario | 63% | 40 | 25 |
| Grand Bend | 2016 | Ontario | 50% | 100 | 50 |
| Jardin | 2009 | Québec | 100% | 133 | 133 |
| McLean's | 2014 | Ontario | 50% | 60 | 30 |
| Mont Louis | 2011 | Québec | 100% | 101 | 101 |
| Solar | 2014 | Ontario | 100% | 90 | 90 |
| Utility | | | | | |
| EBSA | 2020 | Colombia | 99% | n/a | n/a |
| Total | | | | 2,681 | 2,266 |

(1) Operating thermal and on-shore renewable facilities are located in Canada.

(2) As at June 30, 2020, Northland's economic interest was unchanged from December 31, 2019, with the exception of EBSA, which Northland acquired on January 14, 2020. EBSA's results are consolidated in Northland's financial results effective the acquisition date.

(3) Northland indirectly controls 100% of the voting interest of Kirkland Lake, while third-parties have non-voting ownership interests. Northland's effective net economic interest in Kirkland Lake is approximately 77%.

As at June 30, 2020, Northland had 130 MW of generating capacity under construction, representing the La Lucha solar project ("**La Lucha**") in Mexico, in addition to its 60% equity stake in the 1,044 MW Hai Long project ("**Hai Long**") under development in Taiwan (refer to *SECTION 8: CONSTRUCTION, DEVELOPMENT AND ACQUISITION ACTIVITIES* for additional information). Furthermore, Northland actively pursues projects in various stages of development in North America, Europe, Latin America and Asia.

Refer to the 2019 AIF for additional information on Northland's operating facilities and projects under construction or development as of December 31, 2019.

SECTION 3: CONSOLIDATED HIGHLIGHTS

3.1: Significant Events

Significant events during the first half of 2020 and through the date of this MD&A are described below.

COVID-19 Business Update

Each of Northland's operating facilities are deemed to be essential infrastructure and, as such, operations have continued uninterrupted to date. Accordingly, management has taken prudent and comprehensive measures to safeguard the health and well-being of all employees, contractors as well as host communities. All of Northland's facilities continue to operate as expected and preventative measures remain in place in accordance with Northland's crisis response plans and applicable local government directives. Management continues to actively monitor the situation, which remains uncertain, and may take further actions as required or recommended by authorities.

While the vast majority of Northland's revenues are contracted under long-term agreements with creditworthy counterparties, there is some, yet limited, exposure to the wholesale market price of electricity at the offshore wind facilities. Wholesale market prices in the first half of 2020 have had a moderately negative effect on Northland's revenues. Construction activities at La Lucha solar project in Mexico are currently progressing on schedule but could be affected by construction services and contractor unavailability as a result of COVID-19.

Although there continues to be uncertainty with regard to the potential impact of COVID-19, as a result of the relative stability of Northland's revenues and free cash flow profile, management does not anticipate a change to Northland's 2020 financial guidance as a result of COVID-19. Management believes Northland has sufficient liquidity available to limit the impact of COVID-19. Primarily as a result of two facility-level financings completed in the quarter, as at June 30, 2020, Northland had access to \$561 million of cash and liquidity, comprising \$106 million of corporate cash on hand and \$455 million of liquidity available under its syndicated revolving facility.

Management continues to monitor developments globally and their potential impact on Northland's business activities and financial results. Refer to *SECTION 11: FINANCIAL RISKS AND UNCERTAINTIES* for additional information.

Northland Reinstates the Treasury Dividend Reinvestment Plan

On August 12, 2020, Northland announced a change to the discount rate applicable to its DRIP, whereby common shareholders and Class A shareholders may elect to reinvest their dividends in common shares of Northland at 3% discount, from the previous 0% discount. Additionally, Northland intends to issue shares from treasury for purposes of the DRIP participants, but reserves the right to source shares through market purchases. This change is effective with the dividend currently scheduled to be paid on September 15, 2020, to shareholders of record on August 31, 2020. Management expects the net result will be a reinvestment of cash dividends into Northland, thus contributing to the funding of select growth initiatives.

EBSA, Colombian Regulated Power Distribution Utility Acquisition

On July 7, 2020, Northland finalized the purchase price for its acquisition of a 99.2% interest in a power distribution utility, Empresa de Energía de Boyacá ("**EBSA**"), in Colombia for a total purchase price of COP 2,530 billion (\$1,007 million) including existing debt of COP 550 billion (\$219 million) (the "**EBSA Acquisition**"). Pursuant to the share purchase agreement, the purchase price had been subject to post-closing adjustments following a review of the final tariff resolution. Concurrent with the final tariff resolution, the final purchase price was adjusted from COP 2,412 billion (\$960 million). Refer to *SECTION 6: EQUITY, LIQUIDITY AND CAPITAL RESOURCES* and *SECTION 8: CONSTRUCTION, DEVELOPMENT AND ACQUISITION ACTIVITIES* for additional information.

EBSA Financing Update

On June 24, 2020, Northland entered into a long-term, non-recourse financing agreement on behalf of EBSA for an aggregate amount of approximately \$465 million ("**EBSA Facility**"), inclusive of a Canadian dollar tranche and a Colombian peso tranche. The financing closed in July 2020 and replaced the interim bridge credit facility ("**EBSA Bridge**") previously in place as well as facility-level borrowings. The EBSA Facility is structured as a \$450 million term loan and a \$15 million debt service reserve credit facility, for an initial two-year term, which Northland expects to renew annually. The facility has a blended interest rate of 5.3% and provides Northland with the ability to upsize EBSA's capital structure annually by increasing leverage commensurate with expected increases in EBSA's operating results.

North Battleford Upsizing of Non-Recourse Debt

On June 30, 2020, Northland upsized the debt on the North Battleford loan, generating gross proceeds of \$52 million at an effective interest rate of 2.1%. The bond principal increased by \$44 million to \$577 million. Net proceeds will be used for general corporate purposes and to fund growth.

Additions to Northland's Executive Team

On June 23, 2020, Northland announced the appointment of Wendy Franks as Executive Vice President, Strategy and Investment Management, effective June 29, 2020. Ms. Franks brings to Northland more than 15 years of leadership in business strategy, investment management, and making strategic investments in transformative growth opportunities (both organic and M&A focused) across multiple technologies and jurisdictions within the renewable energy and infrastructure asset sectors.

On March 9, 2020, Northland announced the appointment of Pauline Alimchandani as Chief Financial Officer (**CFO**), effective April 13, 2020. Ms. Alimchandani succeeded Mr. Paul Bradley, who retired from Northland in May 2020. Since 2014, she served as Executive Vice President and CFO at a leading public Canadian real estate and development company where she was responsible for the strategic development and overall financial management of the business. In her role she led: corporate finance and strategy, capital allocation, risk management, debt and equity financings, project- and development finance, financial reporting, treasury, tax and investor relations. In addition, she also oversaw legal, human resources and information technology teams.

Base Shelf Prospectus Renewal

On June 9, 2020, Northland filed a base shelf prospectus with the securities regulatory authorities to replace Northland's expiring base shelf prospectus dated May 24, 2018. The base shelf prospectus will enable Northland to offer an aggregate of up to \$1 billion of common shares, preferred shares, warrants, unsecured debentures, subscription receipts and units or any combination thereof, over a 25-month period.

Notice of Redemption of 4.75% Convertible Unsecured Subordinated Debentures Series C

On May 11, 2020, Northland completed the early redemption of its outstanding 4.75% extendible convertible unsecured subordinated debentures, Series C, due June 30, 2020 ("**2020 Debentures**"). Holders converted approximately \$147 million of their 2020 Debentures into 6.8 million new common shares prior to the May 11, 2020 redemption date. Northland redeemed the remaining approximately \$2 million of the 2020 Debentures in cash.

NP Energía, Mexican Qualified Supplier Acquisition

As part of its development strategy in Mexico and to facilitate securing off-take agreements for La Lucha, Northland completed the acquisition of an entity in Mexico ("**NP Energía**") that holds a qualified supplier license. NP Energía enables Northland to operate in the electricity sector in Mexico by contracting loads and generators, which also allows a more direct path to market for Northland's generation projects, including La Lucha. Refer to **SECTION 8: CONSTRUCTION, DEVELOPMENT AND ACQUISITION ACTIVITIES** for additional information.

Hai Long 1,044 MW Offshore Wind Development Project Update

Northland and its 40% partner, Yushan Energy, continue to engage with the Taiwan government on finalization of the project's investments into the local supply chain, however, COVID-19 has added uncertainty to timing of near-term development milestones. Northland continues to develop the Hai Long 2B and Hai Long 3 sub-projects, allocated a total of 744 MW under auction, and expects to execute their respective PPAs in 2020. In addition, recent market developments continue to indicate opportunities exist to enter into economically favourable commercial PPAs to augment the economics of Hai Long 2B and 3 sub-projects. Refer to **SECTION 8: CONSTRUCTION, DEVELOPMENT AND ACQUISITION ACTIVITIES** for additional information.

Deutsche Bucht 252 MW Project Update

On March 31, 2020, Northland announced that the Deutsche Bucht project achieved final completion. Final completion marks the official end of construction, the start of the operational phase of the project and the satisfaction of terms required by project lenders to achieve term conversion. This announcement followed management's decision on March 17, 2020, to permanently forego the installation of the two additional turbines utilizing mono bucket foundations due to technical issues encountered during the installation process. As a result of this decision, the Deutsche Bucht project will encompass 31 monopile foundations and turbines, which were installed and operational, ahead of schedule, with a total productive capacity of 252 megawatts.

NaiKun, Canadian Offshore Wind Development Project Acquisition

In March 2020, Northland announced it had entered into a share purchase agreement to acquire NaiKun Offshore Wind Farm (“**NaiKun**”) from NaiKun Wind Energy Group Inc. NaiKun is located in the Hecate Strait off the coast of British Columbia, Canada. This is an early stage development opportunity for the potential development of offshore wind in Canadian waters.

Northland Corporate Credit Rating Re-affirmed

In their most recent report issued in March 2020, Standard & Poor’s reaffirmed Northland’s corporate credit rating of BBB (Stable). In addition, Northland’s preferred share rating was reaffirmed on Standard & Poor’s Canada scale of BB+.

Dado Ocean, South Korean Offshore Wind Development Project Acquisition

In February 2020, Northland completed its acquisition of Dado Ocean Wind Farm Co. Ltd (“**Dado Ocean**”), an offshore wind development company based in South Korea with access to multiple early-stage development sites off the southern coast. Subsequent to the announcement of the acquisition, the Company commenced early stage development on sites in proximity of the original sites. These sites could provide the opportunity to increase the development capacity to approximately 1.0 gigawatts of offshore wind. These opportunities will be developed together over the coming years.

3.2: Operating Highlights

The following table presents key IFRS and non-IFRS financial measures and operational results:

Summary of Consolidated Results

| | Three months ended June 30, | | Six months ended June 30, | |
|---|-----------------------------|------------|---------------------------|------------|
| | 2020 | 2019 | 2020 | 2019 |
| FINANCIALS | | | | |
| Sales | \$ 429,231 | \$ 343,822 | \$ 1,096,926 | \$ 842,362 |
| Gross profit | 385,509 | 322,003 | 1,004,284 | 780,926 |
| Operating income | 149,141 | 145,945 | 543,692 | 433,533 |
| Net income (loss) | 74,277 | 76,234 | 349,296 | 280,464 |
| Adjusted EBITDA (a non-IFRS measure) | 226,513 | 194,034 | 647,284 | 487,709 |
| Cash provided by operating activities | 365,127 | 341,441 | 732,721 | 649,235 |
| Free cash flow (a non-IFRS measure) | 17,448 | 35,174 | 228,911 | 177,013 |
| Cash dividends paid ⁽¹⁾ | 59,150 | 54,062 | 121,867 | 108,124 |
| Total dividends declared ⁽¹⁾ | 59,820 | 54,081 | 123,979 | 108,143 |
| Shares and per share amounts | | | | |
| Weighted average number of shares - basic (000s) | 198,842 | 180,246 | 195,711 | 180,225 |
| Common and class A shares outstanding (000s) ⁽²⁾ | 201,626 | 180,392 | 201,626 | 180,392 |
| Net income (loss) - basic | \$ 0.26 | \$ 0.28 | \$ 1.27 | \$ 1.06 |
| Free cash flow - basic | \$ 0.09 | \$ 0.20 | \$ 1.17 | \$ 0.98 |
| Total dividends declared ⁽³⁾ | \$ 0.30 | \$ 0.30 | \$ 0.60 | \$ 0.60 |
| ENERGY VOLUMES | | | | |
| Electricity production in gigawatt hours (GWh) ⁽⁴⁾ | 1,785 | 1,797 | 4,759 | 4,336 |

(1) Represents total dividends paid or declared to common and class A shareholders, including dividends in cash or in shares under the DRIP, as well as the dividend equivalent payment to subscription receipt holders upon conversion to common shares on January 14, 2020.

(2) As at June 30.

(3) Excludes the dividend equivalent payment of \$0.40 paid upon conversion of 14,289,000 subscription receipts on January 14, 2020.

(4) Includes Deutsche Bucht’s pre-completion production volumes. Refer to Section 4.1 Operating Results for additional information.

SECTION 4: RESULTS OF OPERATIONS

4.1: Operating Results

Offshore Wind Facilities

The following table summarizes operating results the offshore wind facilities:

| | Three months ended June 30, | | Six months ended June 30, | |
|---|-----------------------------|------------|---------------------------|------------|
| | 2020 | 2019 | 2020 | 2019 |
| Electricity production (GWh) ⁽¹⁾ | 710 | 645 | 2,294 | 1,670 |
| Sales/gross profit ^{(2) (3)} | \$ 214,764 | \$ 193,139 | \$ 659,748 | \$ 503,361 |
| Operating costs ⁽³⁾ | 41,166 | 32,906 | 77,478 | 66,034 |
| Operating income | 86,528 | 91,010 | 407,489 | 298,677 |
| Adjusted EBITDA | \$ 125,585 | \$ 106,251 | \$ 430,068 | \$ 293,472 |

(1) Includes GWh both produced and attributed to paid curtailments as well as pre-completion production for Deutsche Bucht in 2020.

(2) Offshore wind facilities do not have cost of sales and as a result, the reported sales figure equals gross profit.

(3) For 2020, the sales/gross profit and operating costs includes pre-completion revenue and the related operating costs for the operational wind turbines at Deutsche Bucht.

Northland's three offshore wind facilities, Gemini, Nordsee One and Deutsche Bucht, are located off the coasts of the Netherlands and Germany. Wind facilities are subject to seasonality, and accordingly, tend to produce more electricity during winter due to denser air and higher winds compared to summer, the effect of which is reflected in the respective fiscal quarter's results. For the six months ended June 30, 2020, Gemini, Nordsee One and Deutsche Bucht contributed approximately 28%, 18% and 17%, respectively, of Northland's reported adjusted EBITDA from facilities. Refer to the 2019 AIF for additional information on Northland's offshore wind facilities.

Results for Northland's offshore wind facilities are affected by foreign exchange rate fluctuations between the Euro and Canadian dollar, which primarily affect sales, net income and adjusted EBITDA. Northland has foreign exchange rate hedges at an average rate of \$1.59/€ for 2020 (\$1.56/€ for 2019) for a substantial portion of anticipated euro-denominated free cash flow, mitigating some of the effects of foreign exchange rate fluctuations.

Gemini has subsidy agreements with the Government of the Netherlands which expire in 2031. The subsidies top up the wholesale market-based revenue generated by Gemini to a fixed, contractual rate per megawatt hour (**MWh**) and are subject to an annual production ceiling (the "**Gemini Subsidy Cap**"), beyond which production earns revenue at wholesale market prices. Based on management's expectations of wind resources and resultant electricity production volumes, the Gemini Subsidy Cap and the associated earnings would be achieved during the fourth quarter of the calendar year. The top up to a fixed contractual rate is subject to a floor price, thereby exposing Gemini to market price risk if the average wholesale market price for the year falls below the contractual floor price ("**SDE floor**") of approximately €44/MWh.

Nordsee One and Deutsche Bucht have a Feed-In Tariff contract with the German government whereby the associated tariff is added to the wholesale market price, effectively generating a fixed unit price for energy sold. Under the German *Renewable Energy Sources Act*, while the tariff compensates for most production curtailments required by the system operator, the facilities do not receive revenue for periods where the market power price remains negative for longer than six consecutive hours ("**negative prices**"). The facilities are also subject to unpaid curtailments by the German system operator for scheduled and unscheduled grid repairs ("**grid repairs**") of up to 28 days annually at each facility, which can have a significant effect on earnings depending on the season.

At Deutsche Bucht, cash generated from pre-completion revenue was used to offset construction costs until responsibility transferred on a turbine by turbine basis from the contractor to Northland. Revenues and costs were recorded in operating income and adjusted EBITDA since wind turbines were operational during the construction stage. However, pre-completion revenue and operating costs are excluded from free cash flow during the construction phase since the funds are not yet distributable under the terms of lender agreements. Deutsche Bucht earned pre-completion revenues until it achieved final completion effective March 31, 2020, at which point net pre-completion revenue in excess of the amount required by project lenders to fund construction costs, was recognized as free cash flow totaling €63 million (\$93 million) (the “**Deutsche Bucht Completion Distribution**”). In the second quarter of 2020, Deutsche Bucht received proceeds from the sale of turbines intended for mono-bucket foundations (“**turbines proceeds**”), previously recorded as impaired. Also in the quarter, Deutsche Bucht accrued proceeds from insurance related to construction of Deutsche Bucht (“**insurance proceeds**”).

Electricity production for the three months ended June 30, 2020, increased 10.1% or 65 GWh compared to the same quarter of 2019 primarily due to the addition of production from Deutsche Bucht, partially offset by a lower wind resource in the North Sea in the second quarter and unpaid curtailments at Nordsee One and Deutsche Bucht due to grid repairs. These variances were partially offset by fewer periods of negative prices at Nordsee One and Deutsche Bucht. Electricity production for the six months ended June 30, 2020, increased 37.3% or 623 GWh compared to the same period of 2019 primarily due to production from Deutsche Bucht and higher wind resource in the North Sea during the first quarter of 2020, partially offset by more periods of grid repairs and negative prices.

Sales of \$215 million for the three months ended June 30, 2020, increased 11.2% or \$22 million compared to the same quarter of 2019 primarily due to \$40 million of revenue from Deutsche Bucht and \$3 million of favourable foreign exchange rate fluctuations. Sales of \$660 million for the six months ended June 30, 2020, increased 31.1% or \$156 million compared to the same period of 2019 primarily due to \$134 million of revenue from Deutsche Bucht and higher production, as described above. The following table summarizes the losses in sales from three factors:

| | Three months ended June 30, | | Six months ended June 30, | |
|---|-----------------------------|----------|---------------------------|----------|
| | 2020 | 2019 | 2020 | 2019 |
| Wholesale market prices below SDE floor | \$ 2,379 | — | \$ 12,163 | \$ 1,000 |
| Unpaid curtailment due to negative prices | \$ 5,567 | \$ 2,990 | \$ 20,051 | \$ 6,320 |
| Unpaid curtailment due to grid repairs | \$ 12,584 | — | \$ 13,696 | \$ 1,633 |

Operating costs of \$41 million and \$77 million for the three and six months ended June 30, 2020, increased 25.1% or \$8 million and 17.3% or \$11 million compared to the same periods of 2019 primarily due to commencement of operations at Deutsche Bucht and the timing of repairs and maintenance activities compared to the same periods last year.

In the first quarter of 2020, Nordsee One reached a settlement (the “**warranty settlement**”) with its turbine manufacturer related to the outstanding warranty obligations. As part of the settlement, Nordsee One relinquished any rights to make further claims against the manufacturer under the warranty. The settlement, received in the second quarter, totaled €58 million (\$76 million at Northland’s share) and was recorded as a reduction to property, plant and equipment under IFRS. However, since the settlement offsets potentially higher operating costs, it will be included in adjusted EBITDA and free cash flow on a straight-line basis over the remaining term of the original service agreement to 2029, net of the anticipated €20 million (\$26 million at Northland’s share) higher operating expenses over the same period.

Operating income of \$87 million for the three months ended June 30, 2020, decreased 4.9% or \$4 million compared to the same quarter of 2019 largely due to higher sales and operating costs, as described above, combined with depreciation charges at Deutsche Bucht since reaching final completion. Operating income of \$407 million for the six months ended June 30, 2020, increased 36.4% or \$109 million compared to the same period of 2019 primarily due to contributions from Deutsche Bucht and higher production at Gemini and Nordsee One in the first quarter of 2020.

Adjusted EBITDA of \$126 million and \$430 million, for the three and six months ended June 30, 2020, respectively, increased 18.2% or \$19 million and 46.5% or \$137 million compared to the same periods of 2019 primarily due to the factors described above.

In the first quarter of 2020, earnings from Gemini became fully taxable due to prior utilization of tax loss carryforwards. Northland expects tax expense for Gemini to be €9 million (\$15 million at Northland’s share) for the full year 2020.

Thermal Facilities

The following table summarizes the operating results of the thermal facilities:

| | Three months ended June 30, | | Six months ended June 30, | |
|---------------------------------------|-----------------------------|-----------|---------------------------|--------------|
| | 2020 | 2019 | 2020 | 2019 |
| Electricity production (GWh) | 739 | 821 | 1,763 | 1,912 |
| Sales ⁽¹⁾ | \$ 92,465 | \$ 90,864 | \$ 207,330 | \$ 215,187 |
| Less: cost of sales | 21,240 | 19,695 | 49,058 | 54,938 |
| Gross profit | 71,225 | 71,169 | 158,272 | 160,249 |
| Operating costs | 13,037 | 13,309 | 24,993 | 24,971 |
| Operating income | 48,670 | 48,197 | 114,153 | 116,241 |
| Adjusted EBITDA ⁽²⁾ | \$ 59,905 | \$ 60,842 | \$ 136,550 | \$ 137,995 |

(1) Northland accounts for its Spy Hill operations as a finance lease.

(2) Includes management and incentive fees earned by Northland.

The contractual structures of Northland's thermal facilities ensure each facility's gross profit is generally stable, within a seasonal profile, regardless of production or sales levels, so long as the plant is available. Under some PPAs, the facility is reimbursed for certain costs of sales by the counterparty. When possible, management also aims to maximize returns through the re-marketing of natural gas storage and transportation ("**gas optimization**"). For the six months ended June 30, 2020, Northland's six thermal facilities contributed approximately 20% of reported adjusted EBITDA from facilities, with North Battleford, Iroquois Falls and Thorold accounting for approximately 18%. Refer to the 2019 AIF for additional information on Northland's thermal facilities.

Electricity production for the three months ended June 30, 2020, was 10.1% or 83 GWh lower than the same quarter of 2019 primarily due to lower off-peak production at North Battleford and fewer dispatches at another facility, partially offset by higher production at Thorold due to favourable market conditions. Electricity production for the six months ended June 30, 2020, was 7.8% or 149 GWh lower than the same period of 2019 primarily due to fewer dispatches at Thorold in the first quarter of 2020, lower off-peak production at North Battleford and fewer dispatches at another facility.

Sales of \$92 million for the three months ended June 30, 2020, were largely in line with the same quarter of 2019. Sales of \$207 million for the six months ended June 30, 2020, decreased 3.7% or \$8 million compared to the same period of 2019 due to offsetting factors across the thermal facilities and their contractual structure which generally ensures stable operating results as long as the facility is available.

Gross profit of \$71 million and \$158 million for the three and six months ended June 30, 2020 was largely in line with the same periods of 2019 primarily due to the factors described above.

Operating costs of \$13 million and \$25 million for the three and six months ended June 30, 2020, were largely unchanged from the same periods of 2019 primarily due to factors described above.

Operating income of \$49 million and \$114 million for the three and six months ended June 30, 2020 was also largely in line with the same periods of 2019 due to factors described above.

Adjusted EBITDA of \$60 million and \$137 million, respectively for the three and six months ended June 30, 2020, was largely in line with the same periods of 2019.

On-shore Renewable Facilities

The following table summarizes the operating results of the on-shore renewable facilities:

| | Three months ended June 30, | | Six months ended June 30, | |
|--|-----------------------------|------------------|---------------------------|------------------|
| | 2020 | 2019 | 2020 | 2019 |
| Electricity production (GWh) ⁽¹⁾ | 336 | 331 | 702 | 754 |
| On-shore wind | \$ 28,937 | 28,889 | \$ 66,373 | \$ 70,222 |
| Solar | 31,849 | 29,214 | 47,393 | 46,111 |
| Sales/gross profit ⁽²⁾ | 60,786 | 58,103 | 113,766 | 116,333 |
| On-shore wind | 5,842 | 6,841 | 11,415 | 13,131 |
| Solar | 1,194 | 1,198 | 2,415 | 2,563 |
| Operating costs | 7,036 | 8,039 | 13,830 | 15,694 |
| Operating income | 31,504 | 25,875 | 55,439 | 52,831 |
| On-shore wind | 16,083 | 15,178 | 37,675 | 39,625 |
| Solar | 26,818 | 24,072 | 39,402 | 37,531 |
| Adjusted EBITDA | \$ 42,901 | \$ 39,250 | \$ 77,077 | \$ 77,156 |

(1) Includes GWh both produced and attributed to paid curtailments.

(2) On-shore renewable facilities do not have cost of sales and as a result, the reported sales figures equal gross profit.

Northland's on-shore renewable assets comprise on-shore wind and solar facilities located in Ontario and Québec. On-shore wind projects are similar in nature operationally to offshore wind; however, with lower operating costs and generally lower wind resources. Solar power facilities have lower fixed operating costs per unit of capacity than thermal or wind facilities. Electricity production from solar facilities tends to be less variable than wind but is limited to available sunlight, which is generally higher in the summer than in the winter. For the six months ended June 30, 2020, Northland's on-shore renewable facilities contributed approximately 11% of reported adjusted EBITDA from facilities. Refer to the 2019 AIF for additional information on Northland's on-shore renewable facilities.

Electricity production at the on-shore renewable facilities for the three months ended June 30, 2020, was largely in line with the same quarter of 2019 primarily due to a higher solar resource partially offset by overall lower wind resource. Electricity production for the six months ended June 30, 2020, decreased 6.9% or 52 GWh compared to the same period of 2019 primarily due to a lower wind resource partially offset by a higher solar resource in the second quarter.

Sales of \$61 million for the three months ended June 30, 2020, increased 4.6% or \$3 million compared to the same quarter of 2019 primarily due to higher solar production. Production variances at the solar facilities have a larger effect on sales than the wind facilities since solar facilities receive a higher contracted price per MW. Sales of \$114 million for the six months ended June 30, 2020, were largely in line with the same period of 2019 due to the variances in electricity production described above.

Operating costs of \$7 million and \$14 million, respectively, for the three and six months ended June 30, 2020, were 12.5% or \$1 million and 11.9% or \$2 million lower than the same quarter of 2019 primarily due to lower profit-sharing fees to the turbine maintenance provider at two wind facilities as a result of decreased production.

Operating income and *adjusted EBITDA* of \$32 million and \$43 million, respectively, for the three months ended June 30, 2020, increased 21.8% or \$6 million and 9.3% or \$4 million compared to the same quarter of 2019 primarily due to higher production, as noted above and lower operating costs. Operating income of \$55 million for the six months ended June 30, 2020 increased 4.9% or \$3 million primarily due to lower sales and lower operating costs while adjusted EBITDA of \$77 million was in line with the same period last year.

Utility

The following table summarizes the operating results of EBSA:

| | Three months ended June 30, | | | Six months ended June 30, | | |
|---------------------------------------|-----------------------------|--------|------|---------------------------|---------|------|
| | 2020 | | 2019 | 2020 | | 2019 |
| Sales ⁽¹⁾ | \$ | 55,368 | \$ — | \$ | 105,039 | \$ — |
| Less: cost of sales | | 17,037 | — | | 33,766 | — |
| Gross profit | | 38,331 | — | | 71,273 | — |
| Operating costs | | 12,147 | — | | 23,897 | — |
| Operating income | | 13,475 | — | | 25,157 | — |
| Adjusted EBITDA ⁽¹⁾ | \$ | 23,149 | \$ — | \$ | 44,396 | \$ — |

(1) Gross revenue from regulated electricity sales, including transmission and generation tariffs, which EBSA passes through to the regulator for reallocation.

EBSA holds the sole franchise rights for electricity distribution in the Boyacá region of Colombia and is an electricity retailer for the regulated residential sector in the region. EBSA owns and operates an extensive distribution network, serving approximately 480,000 customers. EBSA's net revenue is almost entirely regulated, of which the vast majority is earned from its distribution business and the remainder primarily from its electricity retail business. EBSA's 2020 quarterly results are affected by exchange rate fluctuations between the Canadian dollar and the Colombian Peso. For the six months ended June 30, 2020, utility operations contributed approximately 7% of total adjusted EBITDA. Refer to the 2019 AIF for additional information on EBSA.

EBSA, like most power distribution utilities, earns revenue by charging customers a rate approved under the regulatory framework administered by the local regulator, the Comisión de Regulación de Energía y Gas ("CREG"). The rate charged is set for an expected five-year period and includes amounts retained by EBSA, as retailer and distributor, and amounts passed through to other electricity system participants, such as the transmission operator. The rate base takes into account the depreciated cost of existing equipment and anticipated future expenditure for maintenance and growth. EBSA's portion of the rate also includes standardized allowances set by the regulator intended to cover fixed and variable operating costs. The rate is designed to ensure EBSA earns a predictable and stable return.

Sales of \$55 million and \$105 million, respectively for the three and six months ended June 30, 2020, include revenues from the sale of electricity to regulated customers, which accounted for 96% of EBSA's total sales, as well as to non-regulated customers.

Cost of sales of \$17 million and \$34 million, respectively for the three and six months ended June 30, 2020, relate to the purchase of electricity for sale to customers and was primarily sourced under bilateral power purchase contracts, with incremental amounts purchased in the spot market. EBSA recovers the cost of electricity purchased through tariffs charged to customers.

Operating costs of \$12 million and \$24 million, respectively for the three and six months ended June 30, 2020, include the cost of transmission charges, loss reduction programs, materials used in maintenance activities and the portion of personnel costs that relate to operations. EBSA recovers the operating costs in full and recovers the cost of loss reduction programs at a regulated proportion through tariffs charged to customers.

Operating income and *adjusted EBITDA* of \$13 million and \$25 million and \$23 million and \$44 million, respectively, for the three and six months ended June 30, 2020, are composed of the items described above.

For Northland's utility assets, non-expansory capital expenditures are equivalent to the amount necessary to maintain the opening regulated asset base value each year, which is expected to grow in the mid-single digits over the long term. Non-expansory capital expenditures for EBSA are expected to total approximately \$19 million for 2020, representing approximately 3%-4% of the current regulated asset base.

4.2: General and Administrative Costs and Other Income

The following table summarizes general and administrative (G&A) costs:

| | Three months ended June 30, | | Six months ended June 30, | |
|--------------------------------|-----------------------------|---------------|---------------------------|---------------|
| | 2020 | 2019 | 2020 | 2019 |
| Corporate overhead | \$ 8,139 | \$ 6,577 | \$ 14,556 | \$ 12,729 |
| Development overhead | 6,312 | 4,841 | 11,710 | 8,983 |
| Development projects | 13,485 | 5,070 | 20,430 | 9,286 |
| Corporate G&A costs | 27,936 | 16,488 | 46,696 | 30,998 |
| Operations G&A | 6,635 | 5,068 | 12,701 | 8,817 |
| Acquisition costs | 337 | — | 7,170 | — |
| Total G&A costs | 34,908 | 21,556 | 66,567 | 39,815 |

Corporate G&A costs for the three and six months ended June 30, 2020, increased 69.4% or \$11 million and 50.6% or \$16 million, respectively, compared to the same periods in 2019 primarily due to an increasing level of project development activities and higher personnel costs to support Northland's growth. Project development costs for the three and six months ended June 30, 2020 include higher costs related to the Hai Long offshore wind project of \$8 million and \$10 million, respectively, compared to the same periods in 2019. Management expects to commence capitalization of development costs related to Hai Long in the second half of 2020.

Development overhead costs relate primarily to personnel, rent and other office costs not directly attributable to identifiable development projects. *Development project* costs are generally third-party costs directly attributable to identifiable development projects, whose capitalization begins once management determines that the project has a high likelihood of being pursued through to completion (refer to the 2019 Annual Report for additional information on the policy for capitalization of development costs). For the six months ended June 30, 2020, development overhead and projects costs totaled \$0.17 of free cash flow per share (including joint venture-related development costs).

Operations G&A costs for the three and six months ended June 30, 2020, increased 30.9% or \$2 million and 44.1% or \$4 million, respectively, compared to the same periods of 2019 primarily due to costs incurred at EBSA and costs related to energy marketing activities, partially offset by certain one-time costs incurred in the second quarter of 2019.

Acquisition costs are generally third-party transaction-related costs directly attributable to an asset or business acquisition and these costs are excluded from adjusted EBITDA and free cash flow. For the three months ended June 30, 2020, acquisition costs were immaterial, and for the six months ended June 30, 2020, acquisition costs totaled \$7 million and primarily relate to advisory fees and representations and warranties insurance costs, amortized over the insurance term in accordance with IFRS, for the EBSA Acquisition.

The following table presents the effect of corporate G&A costs and other income on adjusted EBITDA:

| | Three months ended June 30, | | Six months ended June 30, | |
|--|-----------------------------|--------------------|---------------------------|--------------------|
| | 2020 | 2019 | 2020 | 2019 |
| Corporate G&A costs | (27,936) | (16,488) | (46,696) | (30,998) |
| Other development project costs ⁽¹⁾ | (636) | — | (1,285) | — |
| Gemini interest income | 4,036 | 5,275 | 7,937 | 10,514 |
| Other ⁽²⁾ | (527) | (1,096) | (761) | (430) |
| Corporate items in Adjusted EBITDA | \$ (25,063) | \$ (12,309) | \$ (40,805) | \$ (20,914) |

(1) Includes Northland's share of costs incurred by a joint venture.

(2) Includes corporate investment income, energy marketing income (net), and certain operations costs.

Gemini interest income represents interest earned on the subordinated debt receivable from Gemini to Northland. Since Northland consolidates the financial results of Gemini, the subordinated debt balances and related investment income and interest expense eliminate upon consolidation; nevertheless, Gemini interest income is included in Northland's consolidated adjusted EBITDA because it reflects returns generated from an investment in core assets.

4.3: Consolidated Results

The following discussion of the significant factors contributing to the consolidated financial results should be read in conjunction with Northland's unaudited interim condensed consolidated financial statements for the six months ended June 30, 2020.

Second Quarter

Total sales and gross profit of \$429 million and \$386 million, respectively, increased 24.8% or \$85 million and 19.7% or \$64 million compared to the same quarter of 2019 primarily due to sales revenue at EBSA, revenues at Deutsche Bucht and the effect of favourable foreign exchange rate fluctuations. The positive performance was partially offset by lower production in the offshore wind segment due to lower wind resource in the North Sea during the quarter, wholesale market prices falling below the SDE floor at Gemini, and unpaid curtailments at Nordsee One and Deutsche Bucht due to grid repairs.

Operating costs of \$73 million increased 35.3% or \$19 million compared to the same quarter of 2019 primarily due to the addition of costs from EBSA and Deutsche Bucht, partially offset by lower costs at Nordsee One from operating efficiencies and lower profit-sharing fees at two onshore wind facilities.

G&A costs of \$35 million increased 61.9% or \$13 million compared to the same quarter of 2019. Corporate G&A costs increased \$11 million primarily due to an increasing level of project development activities and higher personnel costs to support Northland's growth, while operations G&A increased \$2 million primarily due to costs incurred at EBSA and costs related to energy marketing activities, partially offset by certain one-time costs incurred in the second quarter of 2019. Project development costs include \$8 million higher costs related to the Hai Long offshore wind project.

Finance costs, net (primarily interest expense) of \$88 million increased 10.5% or \$8 million compared to the same quarter of 2019 primarily due to the effect of previously capitalized interest costs on Deutsche Bucht loan, interest on EBSA's credit facilities and on borrowings to finance the EBSA Acquisition, partially offset by declining interest costs as a result of scheduled principal repayments on facility-level loans.

Fair value gain on derivative contracts was \$30 million compared to a \$26 million gain in the same quarter of 2019 primarily due to the movement in the fair value of interest rate swaps and foreign exchange contracts.

Foreign exchange loss of \$20 million is primarily due to unrealized losses from fluctuations in the closing foreign exchange rates.

Other (income) expense totaled \$32 million of income primarily as a result of proceeds received from the sale of turbines originally intended for use with mono-bucket foundations at Deutsche Bucht as well as accrued insurance proceeds related to construction of Deutsche Bucht.

Net income decreased \$2 million in the second quarter of 2020 compared to the same quarter of 2019 primarily as a result of the factors described above, combined with a \$6 million higher tax expense.

Year to Date

Total Sales of \$1.1 billion increased 30.2% or \$255 million compared to 2019 primarily due to revenues at Deutsche Bucht, sales revenue at EBSA and higher overall production at Gemini and Nordsee One. The positive performance was partially offset by lower production at the other operating facilities, wholesale market prices below the SDE floor at Gemini and foreign exchange rate fluctuations for Gemini and Nordsee One.

Gross profit of \$1.0 billion increased 28.6% or \$223 million compared to 2019 primarily due to the same factors affecting sales described above and lower gas costs at the thermal facilities.

Operating costs of \$140 million increased 31.4% or \$33 million compared to 2019 primarily due to the addition of costs from EBSA and Deutsche Bucht, partially offset by lower costs at Nordsee One from operating efficiencies, lower profit-sharing fees at two onshore wind facilities and lower insurance premiums at Gemini.

G&A costs of \$67 million increased 67.2% or \$27 million compared to 2019, of which, corporate G&A costs increased 50.6% or \$16 million primarily due to an increasing level of project development activities and higher personnel costs to support Northland's growth. Project development costs include \$10 million of higher costs related to the Hai Long offshore wind project. Operations G&A costs increased 44.1% or \$4 million primarily due to costs incurred at EBSA and costs related to energy marketing activities, partially offset by certain one-time costs incurred in the second quarter of 2019. G&A also includes \$7 million of acquisition costs primarily related to EBSA.

Finance costs, net (primarily interest expense) of \$181 million increased 13.7% or \$22 million compared to 2019 primarily due to the effect of previously capitalized interest costs on Deutsche Bucht loan, interest on EBSA's credit facilities and on borrowings to finance the EBSA Acquisition, partially offset by declining interest costs as a result of scheduled principal repayments on facility-level loans.

Foreign exchange gain of \$54 million is primarily due to unrealized gains from fluctuations in the closing foreign exchange rate.

Fair value loss on derivative contracts was \$5 million compared to an \$69 million gain in 2019 primarily due to the movement in the fair value of interest rate swaps and foreign exchange contracts.

Other (income) expense totaled \$30 million of income primarily as a result of proceeds received from the sale of turbines originally intended for use with mono-bucket foundations at Deutsche Bucht as well as accrued insurance proceeds related to construction of Deutsche Bucht.

Net income increased \$69 million for the six months ended June 30, 2020 compared to 2019 mainly due to the factors described above, partially offset by a \$17 million higher tax expense.

4.4: Adjusted EBITDA

The following table reconciles net income (loss) to adjusted EBITDA:

| | Three months ended June 30, | | Six months ended June 30, | |
|---|-----------------------------|-------------------|---------------------------|-------------------|
| | 2020 | 2019 | 2020 | 2019 |
| Net income (loss) | \$ 74,277 | \$ 76,234 | \$ 349,296 | \$ 280,464 |
| Adjustments: | | | | |
| Finance costs, net | 87,911 | 79,526 | 181,287 | 159,381 |
| Gemini interest income | 4,036 | 5,275 | 7,937 | 10,514 |
| Provision for (recovery of) income taxes | 19,416 | 13,447 | 74,028 | 57,366 |
| Depreciation of property, plant and equipment | 132,039 | 104,053 | 261,704 | 208,075 |
| Amortization of contracts and intangible assets | 9,571 | 4,741 | 18,913 | 9,494 |
| Fair value (gain) loss on derivative contracts | (29,990) | (25,599) | 4,675 | (68,752) |
| Foreign exchange (gain) loss | 19,732 | 2,240 | (54,315) | 5,463 |
| Elimination of non-controlling interests | (59,000) | (63,404) | (173,591) | (163,535) |
| Finance lease (lessor) and equity accounting | (190) | 836 | 549 | 1,775 |
| Other adjustments | (31,289) | (3,315) | (23,199) | (12,536) |
| Adjusted EBITDA | \$ 226,513 | \$ 194,034 | \$ 647,284 | \$ 487,709 |

Interest income reflects earned on Northland's €117 million subordinated debt to Gemini, including accrued interest. Semi-annual principal payments will commence in 2027 until maturity in 2032. Northland consolidates the financial results of Gemini and, as a result, Northland's loan balances, investment income, and interest expense are eliminated upon consolidation.

Other adjustments primarily include acquisition costs, turbine proceeds and insurance proceeds for the six months ended June 30, 2020. For the six months ended June 30, 2019, other adjustments primarily include a non-cash fair value adjustment on a loan receivable.

Second Quarter

Adjusted EBITDA of \$227 million for the three months ended June 30, 2020, increased 16.7% or \$32 million compared to the same quarter of 2019. The significant factors increasing adjusted EBITDA include:

- \$31 million increase as a result of operating results from Deutsche Bucht which achieved commercial operations on March 31, 2020;
- \$23 million increase as a result of operations at EBSA, which is consolidated from the acquisition date of January 14, 2020; and
- \$4 million increase in operating results from onshore renewables facilities due to higher solar resource.

Partially offsetting these increases in adjusted EBITDA were:

- \$13 million increase in corporate items in adjusted EBITDA primarily due to an increasing level of project development activities, including \$8 million higher development costs for the Hai Long offshore wind project;
- \$7 million decrease in operating results from Nordsee One primarily due to lower wind resource and unpaid curtailments due to unscheduled grid maintenance by the system operator; and
- \$5 million decrease in operating results from Gemini due to lower wind resource in the second quarter and the wholesale market price falling below the SDE floor.

Year-to-date

Adjusted EBITDA of \$647 million for the six months ended June 30, 2020, increased 33% or \$160 million compared to the same period of 2019. The significant factors increasing adjusted EBITDA include:

- Higher contributions from the offshore wind operations due to:
 - \$116 million increase as a result of pre-completion and operating revenue (net of certain operating costs) at Deutsche Bucht;
 - \$11 million increase in operating results from Nordsee One primarily due to higher wind resource in the first quarter of 2020, partially offset by unpaid curtailments due to periods of negative market pricing and grid repairs by the system operator;
 - \$10 million increase in operating results from Gemini due to higher wind resource in the first quarter of 2020, partially offset by the wholesale market price falling below the SDE floor.
- \$44 million increase as a result of utility operations at EBSA, which are consolidated from the acquisition date of January 14, 2020.

Partially offsetting these increases in adjusted EBITDA were:

- \$20 million increase in corporate items in adjusted EBITDA primarily due to an increasing level of project development activities, including \$10 million higher development costs for the Hai Long offshore wind project.

4.5: Free Cash Flow

The following table reconciles cash flow from operations to free cash flow:

| | Three months ended June 30, | | Six months ended June 30, | |
|---|-----------------------------|------------|---------------------------|------------|
| | 2020 | 2019 | 2020 | 2019 |
| Cash provided by operating activities | \$ 365,127 | \$ 341,441 | \$ 732,721 | \$ 649,235 |
| Adjustments: | | | | |
| Net change in non-cash working capital balances | (42,930) | (73,979) | 27,767 | (33,456) |
| Non-expansary capital expenditures | (3,624) | (1,472) | (7,368) | (2,152) |
| Restricted funding for major maintenance, debt and interest paid, net | (6,425) | (5,382) | (9,384) | (8,802) |
| Scheduled principal repayments on facility debt | (106,146) | (95,436) | (152,683) | (138,053) |
| Funds set aside (utilized) for scheduled principal | (323,248) | (227,531) | (337,309) | (239,709) |
| Preferred share dividends | 138,377 | 104,034 | (2,088) | (5,478) |
| Consolidation of non-controlling interests | (2,927) | (2,931) | (5,855) | (5,860) |
| Deutsche Bucht Completion Distribution | (6,120) | (7,994) | (69,724) | (54,245) |
| Cash from operating activities from projects under construction | — | — | 93,144 | — |
| Lease payments | — | (198) | (66,853) | — |
| Investment income ⁽¹⁾ | (1,980) | (1,574) | (4,442) | (2,846) |
| Nordsee One proceeds from government grant and warranty settlement | 5,181 | 5,981 | 11,356 | 11,809 |
| Foreign exchange | 5,821 | 4,709 | 13,986 | 10,847 |
| Other ⁽²⁾ | (1,177) | (7,080) | 2,165 | (3,331) |
| | (2,481) | 2,586 | 3,478 | (946) |
| Free cash flow | \$ 17,448 | \$ 35,174 | \$ 228,911 | \$ 177,013 |

(1) Investment income includes Gemini interest income and interest received on third-party loans to partners on Cochrane Solar.

(2) Other includes adjustments for Nordsee One interest on shareholder loans, equity accounting, acquisition costs and non-cash expenses adjusted in working capital excluded from free cash flow, partially offset by stock-based compensation awards settled in cash in the period.

Scheduled principal repayments on facility term loans reflect repayments as paid. *Funds set aside (utilized) for scheduled principal repayments* allocates semi-annual repayments evenly across two quarters as well as adjusts for timing of quarterly repayments in order to estimate an accurate reflection of the Company's performance. Gemini's principal repayment schedule is weighted towards the first payment of the year to align with Gemini's expected yearly cash flow profile, while Nordsee One and Deutsche Bucht's principal repayments are scheduled semi-annually. For 2020, Northland's share of Gemini, Nordsee One and Deutsche Bucht principal repayments are expected to total €82 million, €80 million and €84 million, respectively (2019 - €79 million and €72 million). 2020 financial guidance includes an assumption that Northland is able to defer €38 million due in December 2020 related to Deutsche Bucht.

Interest expense is reflected each quarter as accrued in net income and working capital or paid.

The following table summarizes cash and total dividends paid and respective free cash flow payout ratios as well as per share amounts:

| | Three months ended June 30, | | Six months ended June 30, | |
|--|-----------------------------|-----------|---------------------------|------------|
| | 2020 | 2019 | 2020 | 2019 |
| Cash dividends paid to common and Class A shareholders | \$ 59,150 | \$ 54,062 | \$ 121,867 | \$ 108,124 |
| Free cash flow payout ratio - cash dividends ⁽¹⁾ | | | 62.1 % | 58.4 % |
| Total dividends paid to common and Class A shareholders ⁽²⁾ | \$ 59,150 | \$ 54,062 | \$ 121,867 | \$ 108,124 |
| Free cash flow payout ratio - total dividends ^{(1) (2)} | | | 62.1 % | 65.1 % |
| Weighted average number of shares - basic (000s) ⁽³⁾ | 198,842 | 180,246 | 195,711 | 180,225 |
| Weighted average number of shares - diluted (000s) ⁽⁴⁾ | 201,626 | 187,421 | 200,527 | 187,625 |
| Per share (\$/share) | | | | |
| Dividends paid ⁽⁵⁾ | \$0.30 | \$0.30 | \$0.60 | \$0.60 |
| Free cash flow — basic | \$0.09 | \$0.20 | \$1.17 | \$0.98 |
| Free cash flow — diluted | \$0.09 | \$0.20 | \$1.15 | \$0.95 |

(1) On a rolling four-quarter basis.

(2) Represents dividends paid in cash and in shares under the DRIP.

(3) Includes common shares and class A shares but excludes common shares issuable upon conversion of outstanding convertible debentures.

(4) Includes common shares, class A shares and any common shares issuable upon conversion of outstanding convertible debentures.

(5) Excludes the dividend equivalent payment of \$0.40 paid upon conversion of 14,289,000 subscription receipts on January 14, 2020.

Second Quarter

Free cash flow of \$17 million for the three months ended June 30, 2020, was 50.4% or \$18 million lower than the same quarter of 2019. The significant factors decreasing free cash flow include:

- \$41 million increase in scheduled principal repayments, primarily due to Deutsche Bucht's first repayment in June 2020 and principal repayments at Grand Bend, which began in the first quarter of 2020;
- \$12 million increase in corporate G&A primarily due to an increasing level of project development activities, including \$8 million higher costs from the Hai Long offshore wind project;
- \$9 million increase in net interest expense primarily due to the effect of previously capitalized interest costs on Deutsche Bucht loan, interest on EBSA's credit facilities and on borrowings to finance the EBSA Acquisition, partially offset by declining interest costs as a result of scheduled principal repayments on facility-level loans; and
- \$2 million of non-expansionary capital expenditures primarily at EBSA.

Partially offsetting the decrease in free cash flow was a \$46 million increase in overall earnings primarily due to the factors improving adjusted EBITDA, such as contributions from Deutsche Bucht and EBSA.

Year-to-date

Free cash flow of \$229 million for the six months ended June 30, 2020, was 29.3% or \$52 million higher than the same period of 2019. The significant factors increasing free cash flow include:

- \$93 million increase as a result of the Deutsche Bucht Completion Distribution related to the March 31, 2020 term conversion; and
- \$93 million increase in overall earnings primarily due to the factors improving adjusted EBITDA.

Factors partially offsetting the increase in free cash flow include:

- \$78 million increase in scheduled principal repayments, primarily due to the first principal repayments at Deutsche Bucht's in June 2020 and the first principal repayment at Grand Bend;
- \$29 million increase in cash tax expense primarily due to the addition of EBSA as well as higher cash taxes at the offshore wind facilities, including Gemini becoming taxable in 2020;
- \$16 million increase in corporate G&A primarily due to an increasing level of project development activities, including \$10 million higher costs from the Hai Long offshore wind project; and

- \$10 million increase in net interest expense primarily due to the effect of previously capitalized interest costs on Deutsche Bucht loan, interest on EBSA's credit facilities and on borrowings to finance the EBSA Acquisition, partially offset by declining interest costs as a result of scheduled principal repayments on facility-level loans.

As at June 30, 2020, the rolling four quarter free cash flow net payout ratio was 62.1%, calculated on the basis of cash dividends paid compared to 58.4% for the same period in 2019. The increase in the free cash flow payout ratio, calculated on the basis of dividends paid was primarily due to higher cash dividends from the conversion of subscription receipts in January 2020 and the redemption of the convertible debentures into common shares in May 2020.

SECTION 5: CHANGES IN FINANCIAL POSITION

The following table provides a summary of account balances derived from the unaudited interim condensed consolidated balance sheets as at June 30, 2020 and December 31, 2019.

| As at | June 30, 2020 | December 31, 2019 |
|---|---------------|-------------------|
| Assets | | |
| Cash and cash equivalents | \$ 409,074 | \$ 268,193 |
| Restricted cash | 199,361 | 623,007 |
| Trade and other receivables | 362,460 | 295,427 |
| Other current assets | 71,821 | 44,521 |
| Property, plant and equipment | 8,735,056 | 8,072,519 |
| Contracts and other intangible assets | 538,982 | 521,050 |
| Other assets ⁽¹⁾ | 1,021,611 | 521,898 |
| | \$ 11,338,365 | \$ 10,346,615 |
| Liabilities | | |
| Trade and other payables | 237,519 | 193,160 |
| Interest-bearing loans and borrowings | 7,128,617 | 6,893,227 |
| Net derivative liabilities ⁽²⁾ | 542,775 | 438,772 |
| Net deferred tax liability ⁽²⁾ | 311,919 | 192,226 |
| Other liabilities ⁽³⁾ | 1,123,218 | 1,118,478 |
| | \$ 9,344,048 | \$ 8,835,863 |
| Total equity | 1,994,317 | 1,510,752 |
| | \$ 11,338,365 | \$ 10,346,615 |

(1) Includes goodwill, finance lease receivable, long-term deposits and other assets.

(2) Presented on a net basis.

(3) Includes dividends payable, corporate credit facilities, convertible debentures, subscription receipts, provisions and other liabilities.

Significant changes in Northland's unaudited interim condensed consolidated balance sheets were as follows:

- *Restricted cash* decreased by \$424 million primarily due to the conversion of the subscription receipts and release of funds from escrow.
- *Trade and other receivables* increased by \$67 million mainly due to consolidation of EBSA.
- *Property, plant and equipment* increased by \$663 million primarily due to the EBSA Acquisition, completion of construction at Deutsche Bucht, ongoing construction at La Lucha and foreign exchange rate fluctuations.
- *Other assets* increased by \$500 million mainly due to the recognition of goodwill related to the EBSA Acquisition.
- *Trade and other payables* increased by \$44 million primarily due to the final purchase consideration for the EBSA Acquisition.
- *Interest-bearing loans and borrowings* increased by \$235 million mainly due to EBSA's credit facilities, Deutsche Bucht construction activities and foreign exchange rate fluctuations, partially offset by scheduled principal repayments on facility-level debt.

- *Net deferred tax liability* (deferred tax asset less deferred tax liabilities) increased by \$120 million due to movements in the differential between accounting and tax balances, particularly the movement in net derivative liabilities.
- *Other liabilities* increased by \$5 million, primarily due to higher corporate borrowings to fund the EBSA Acquisition and foreign exchange rate fluctuations, offset by the conversion of subscription receipts and the redemption of the 2020 Debentures into common share equivalents.

SECTION 6: EQUITY, LIQUIDITY AND CAPITAL RESOURCES

Northland maintains sufficient liquidity to meet short- and medium-term cash needs and ensures that it has access to sufficient resources to capitalize on investment opportunities and to meet development expenditure commitments, monthly cash dividend requirements and other needs in the normal course of operations. Northland finances these commitments through cash flow from operations, non-recourse project financing, corporate credit facilities, convertible debentures and equity, such as common and preferred shares.

Equity and Convertible Unsecured Subordinated Debentures

The change in shares and class A shares during 2020 and 2019 was as follows:

| | June 30, 2020 | December 31, 2019 |
|---|--------------------|--------------------|
| Shares outstanding, beginning of year | 179,441,219 | 179,201,743 |
| Conversion of subscription receipts | 14,289,000 | — |
| Conversion of debentures | 6,896,136 | 239,476 |
| Shares outstanding, end of period | 200,626,355 | 179,441,219 |
| Class A shares | 1,000,000 | 1,000,000 |
| Total common and convertible shares outstanding, end of period | 201,626,355 | 180,441,219 |

Preferred shares outstanding as at June 30, 2020 and December 31, 2019 are as follows:

| As at | June 30, 2020 | December 31, 2019 |
|--------------|-------------------|-------------------|
| Series 1 | 4,501,565 | 4,501,565 |
| Series 2 | 1,498,435 | 1,498,435 |
| Series 3 | 4,800,000 | 4,800,000 |
| Total | 10,800,000 | 10,800,000 |

In their most recent report issued in March 2020, Standard & Poor's reaffirmed Northland's corporate credit rating of BBB (Stable). In addition, Northland's preferred share rating was reaffirmed on Standard & Poor's Canada scale of BB+.

As at June 30, 2020, Northland had 200,626,355 common shares with no change in Class A and preferred shares outstanding from December 31, 2019. During the first half of 2020, \$149 million of convertible debentures were converted into 6,896,136 new common shares largely due to the early redemption of the 2020 Debentures on May 11, 2020. Northland redeemed the remaining approximately \$2 million of the 2020 Debentures in cash.

As of the date of this MD&A, Northland has 200,626,355 common shares outstanding with no change in Class A and preferred shares outstanding from June 30, 2020.

Subscription Receipts

As a result of the close of the EBSA Acquisition on January 14, 2020, gross proceeds of \$347 million from the subscription receipts, less applicable transaction costs, were converted to 14,289,000 common shares on a one-to-one basis and a dividend equivalent cash payment equal to \$0.40 per subscription receipt, totaling \$6 million, was paid to subscription receipt holders. Following the issuance of common shares there were no outstanding subscription receipts.

Normal Course Issuer Bid

In December 2019, the Toronto Stock Exchange (TSX) approved the renewal of Northland's Normal Course Issuer Bid (NCIB) commencing December 17, 2019, and ending December 16, 2020. Pursuant to the NCIB, Northland may purchase for cancellation up to 8,000,000 common shares representing approximately 4.5% of Northland's then issued and outstanding

common shares. In accordance with TSX rules, any daily purchases (other than pursuant to a block purchase exemption) under the NCIB are limited to a maximum of 148,272 common shares, which represents 25% of the average daily trading volume on the TSX for the six months ended November 30, 2019. No purchases have been made under this NCIB to date.

Liquidity and Capital Resources;

The following table reconciles Northland's opening cash and cash equivalents to closing cash and cash equivalents:

| | Three months ended June 30, | | Six months ended June 30, | |
|---|------------------------------------|-------------------|----------------------------------|-------------------|
| | 2020 | 2019 | 2020 | 2019 |
| Cash and cash equivalents, beginning of year | \$ 629,154 | \$ 361,503 | \$ 268,193 | \$ 278,400 |
| Cash provided by operating activities | 365,127 | 341,441 | 732,721 | 649,235 |
| Cash used in investing activities | (31,104) | (327,797) | (710,202) | (432,293) |
| Cash (used in) provided by financing activities | (530,352) | (85,413) | 74,259 | (200,651) |
| Effect of exchange rate differences | (23,751) | (1,038) | 44,103 | (5,995) |
| Cash and cash equivalents, end of period | \$ 409,074 | \$ 288,696 | \$ 409,074 | \$ 288,696 |

Second Quarter

Cash and cash equivalents for the six months ended June 30, 2020, increased \$141 million due to cash provided by operations of \$733 million, cash provided by financing activities of \$74 million and \$44 million effect of foreign exchange translation, partially offset by \$710 million of cash used in investing activities.

Cash provided by operating activities for the six months ended June 30, 2020 was \$733 million comprising:

- \$349 million of net income;
- \$411 million in non-cash and non-operating items such as depreciation and amortization, finance costs, changes in fair value of financial instruments and deferred taxes; and
- \$28 million in changes in working capital due to the timing of payables, receivables and deposits.

Cash used in investing activities for the six months ended June 30, 2020, was \$710 million, primarily comprising:

- \$734 million paid for the acquisition of EBSA and NP Energia, net of cash acquired;
- \$155 million used for the purchase of property, plant and equipment, mainly for the completion of construction at Deutsche Bucht and ongoing construction at La Lucha; and
- \$48 million in changes in working capital primarily related to the timing of construction payables at Deutsche Bucht.

Factors partially offsetting cash used in investing activities include:

- \$124 million release of restricted cash mainly related to Deutsche Bucht achieving term conversion; and
- \$98 million received for the settlement of outstanding warranty obligations with Nordsee One's turbine manufacturer.

Cash provided by financing activities for the six months ended June 30, 2020, was \$74 million, primarily comprising:

- \$368 million in net drawdowns under the corporate syndicated revolving facility and the EBSA Bridge;
- \$341 million received from common shares issued on the conversion of the subscription receipts; and
- \$126 million of proceeds drawn on project debt from borrowings under Deutsche Bucht's construction loan.

Factors partially offsetting cash provided by financing activities include:

- \$236 million of common, Class A and preferred share dividends as well as dividends to non-controlling shareholders;
- \$27 million change in restricted cash, primarily from funds set aside for debt service at Deutsche Bucht;
- \$157 million in interest payments; and
- \$337 million in scheduled principal repayments on project debt.

Movement of foreign currencies, including primarily the euro and Colombian peso, against the Canadian dollar increased cash and cash equivalents by \$44 million for the six months ended June 30, 2020. Northland aims to mitigate the effects of

exchange rate fluctuations through a variety of mechanisms, including foreign exchange rate hedges and using euro-denominated corporate debt for operating expenditures.

Property, Plant and Equipment

The following table provides a continuity of the cost of property, plant and equipment for the six months ended June 30, 2020:

| | Cost balance as at Dec. 31, 2019 | Acquired | Additions | Other ⁽¹⁾ | Exchange rate differences | Cost balance as at Jun. 30, 2020 |
|------------------------|-------------------------------------|------------|------------|----------------------|------------------------------|-------------------------------------|
| Operations: | | | | | | |
| Offshore wind | \$ 6,745,007 | \$ — | \$ 37,414 | \$ (62,224) | \$ 318,369 | \$ 7,038,566 |
| Thermal ⁽²⁾ | 1,762,113 | — | 1,994 | 1,269 | — | 1,765,376 |
| On-shore renewable | 1,750,560 | — | 235 | 410 | — | 1,751,205 |
| Utility | — | 615,732 | 6,500 | — | (58,445) | 563,787 |
| Construction: | | | | | | |
| On-shore renewable | 41,368 | — | 107,114 | (153) | (9,610) | 138,719 |
| Corporate | 54,585 | — | 3,226 | (889) | 1,101 | 58,023 |
| Total | \$ 10,353,633 | \$ 615,732 | \$ 156,483 | \$ (61,587) | \$ 251,415 | \$ 11,315,676 |

(1) Includes settlement received from warranty obligation, change in estimate for decommissioning provision and amounts accrued under the LTIP.

(2) Excludes Spy Hill lease receivable accounting treatment.

Long-term Debt

Operating facilities and projects under construction are financed primarily with non-recourse project debt with fixed or hedged interest rates and repayments tied to the terms of the project's initial PPA post-completion. Each project is undertaken as a special-purpose entity so that an adverse event at one facility would not affect Northland's other facilities. By owning and operating high-quality assets and applying its deep, long-term experience, Northland expects to continue to enjoy a competitive cost of capital, which maximizes returns from growth initiatives.

The following table provides a continuity of Northland's debt for the six months ended June 30, 2020:

| | Balance as at Dec. 31, 2019 | Acquired | Financings, net of costs | Repayments | Amort. of costs/fair value | Exchange rate differences | Transfers | Balance as at Jun. 30, 2020 |
|---------------------------------|-----------------------------------|------------|-----------------------------|----------------|----------------------------------|---------------------------------|--------------|--------------------------------|
| Operations: | | | | | | | | |
| Offshore wind | \$ 3,578,055 | \$ — | \$ 2,332 | \$ (282,784) | \$ 5,437 | \$ 144,978 | \$ 1,475,775 | \$ 4,923,793 |
| Thermal | 951,488 | — | 44,000 | (25,111) | 9,145 | — | — | 979,522 |
| On-shore renewable | 1,055,402 | — | — | (29,414) | 518 | — | — | 1,026,506 |
| Utility | — | 219,163 | — | — | — | (20,375) | — | 198,788 |
| Construction: | | | | | | | | |
| Offshore wind | 1,308,283 | — | 79,757 | — | (617) | 88,352 | (1,475,775) | — |
| Corporate ⁽¹⁾ | 171,384 | — | 1,332,821 | (965,200) | 2,508 | 21,532 | — | 563,045 |
| Total | \$ 7,064,612 | \$ 219,163 | \$ 1,458,910 | \$ (1,302,509) | \$ 16,991 | \$ 234,487 | \$ — | \$ 7,691,654 |

(1) Excludes convertible unsecured subordinated debentures.

In addition to the loans outstanding in the above table, as at June 30, 2020, \$29 million of letters of credit were outstanding under non-recourse project-level credit facilities for operational use.

On June 30, 2020, Northland upsized the debt on the North Battleford loan, generating gross proceeds of \$52.5 million at an effective interest rate of 2.1%. The pricing was reflected through the bond principal increasing by \$44 million to \$577 million at the same 4.958% interest rate and amortization as the existing bonds. Net proceeds will be used for general corporate purposes and to fund growth.

On June 24, 2020, Northland entered into a long-term, non-recourse financing agreement on behalf of EBSA for an aggregate amount of approximately \$465 million (“**EBSA Facility**”), inclusive of a Canadian dollar tranche and a Colombian peso tranche. The financing closed in July 2020 and replaced the interim bridge credit facility (“**EBSA Bridge**”) previously in place as well as facility-level borrowings. The EBSA Facility is structured as a \$450 million term loan and a \$15 million debt service reserve credit facility, for an initial two-year term, which Northland expects to renew annually. The facility has a blended interest rate of 5.3% and provides Northland with the ability to upsize EBSA’s capital structure annually by increasing leverage commensurate with expected increases in EBSA’s operating results.

Debt Covenants

Northland generally conducts its business indirectly through separate subsidiary legal entities and is dependent on the distribution of cash from those subsidiary entities to defray its corporate expenses, repay corporate debt and to pay cash dividends to common, Class A and preferred shareholders. Most operating subsidiaries hold non-recourse debt, which typically prohibits distributions if the loan is in default (notably for non-payment of principal or interest) or if the entity fails to achieve a benchmark debt service coverage ratio, which is the ratio of EBITDA to scheduled principal and interest payments over a specified time period. Northland and its subsidiaries were in compliance with all debt covenants for the period ended June 30, 2020.

Corporate Credit Facilities and Letters of Credit

Northland’s corporate credit facilities are available for general corporate purposes, to support operational, construction and development opportunities and to provide letters of credit issued on behalf of Northland. The corporate credit facilities are summarized in the table below:

| As at June 30, 2020 | Facility size | Amount drawn | Outstanding letters of credit | Available capacity | Maturity date |
|---|----------------------|---------------------|--------------------------------------|---------------------------|----------------------|
| Syndicated revolving facility | \$ 1,000,000 | \$ 431,223 | \$ 113,582 | \$ 455,195 | Jun. 2024 |
| Bilateral letter of credit facility | 150,000 | — | 142,302 | 7,698 | Mar. 2022 |
| Export credit agency backed letter of credit facility | 100,000 | — | 13,908 | 86,092 | Mar. 2021 |
| EBSA bridge facility | 495,000 | 135,000 | — | — | Jan. 2021 |
| Total | \$ 1,745,000 | \$ 566,223 | \$ 269,792 | \$ 548,985 | |
| Less: deferred financing costs | | 3,186 | | | |
| Total, net | | \$ 563,037 | | | |

- Subsequent to the second quarter, the EBSA bridge facility was fully repaid.
- In the six months ended June 30, 2020, Northland made net drawdowns of \$368 million on the syndicated revolving facility, with remaining movement in the period due to foreign exchange fluctuations.
- In January 2020, Northland entered into a \$495 million 12-month bridge credit facility as part of the initial funding for the EBSA Acquisition. During the six months ended June 30, 2020, Northland drew the facility in full and made partial repayments, resulting in net drawdowns of \$135 million.
- In the first quarter of 2020, the size of the bilateral letter of credit facility was increased to \$150 million.
- Of the \$270 million of corporate letters of credit issued as at June 30, 2020, \$96 million relates to projects under advanced development or construction, including those pending release as a result of the final completion of Deutsche Bucht.

Northland’s corporate credit facilities include provisions that allow for renewals at Northland’s option, subject to approval by the lenders.

SECTION 7: SUMMARY OF QUARTERLY CONSOLIDATED RESULTS

Northland's consolidated financial results are affected by seasonal factors, contract provisions and extraordinary items, which result in quarterly variations. Northland's quarterly net income (loss) also varies due to any non-cash impairments/recoveries and foreign exchange adjustments required to translate euro, U.S. dollar and Colombian peso denominated balances to the appropriate quarter-end Canadian dollar equivalent and due to fair value movements of financial derivative contracts.

Accounting policies and principles have been applied consistently for all periods presented in the table below.

| <i>In millions of dollars, except per share information</i> | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 2020 | 2020 | 2019 | 2019 | 2019 | 2019 | 2018 | 2018 |
| Total sales | \$ 429 | \$ 668 | \$ 438 | \$ 378 | \$ 344 | \$ 499 | \$ 381 | \$ 350 |
| Operating income | 149 | 395 | 203 | 177 | 146 | 288 | 171 | 150 |
| Net income (loss) | 74 | 275 | 61 | 111 | 76 | 204 | 65 | 93 |
| Adjusted EBITDA | 227 | 421 | 273 | 224 | 194 | 294 | 221 | 197 |
| Cash provided by operating activities | 365 | 368 | 334 | 242 | 341 | 308 | 291 | 193 |
| Free cash flow | 17 | 211 | 67 | 74 | 35 | 142 | 89 | 64 |
| Per share statistics | | | | | | | | |
| Net income (loss) - basic | \$ 0.26 | \$ 1.02 | \$ 0.23 | \$ 0.42 | \$ 0.28 | \$ 0.78 | \$ 0.23 | \$ 0.38 |
| Net income (loss) - diluted | 0.26 | 0.99 | 0.23 | 0.41 | 0.28 | 0.76 | 0.22 | 0.37 |
| Free cash flow - basic | 0.09 | 1.10 | 0.37 | 0.41 | 0.20 | 0.79 | 0.50 | 0.36 |
| Total dividends declared ⁽¹⁾ | 0.30 | 0.30 | 0.30 | 0.30 | 0.30 | 0.30 | 0.30 | 0.30 |

(1) Excludes \$0.40 of dividends declared and paid upon conversion of 14,289,000 subscription receipts on January 14, 2020.

SECTION 8: CONSTRUCTION, DEVELOPMENT AND ACQUISITION ACTIVITIES

EBSA, Colombian Regulated Power Distribution Utility Acquisition

On July 7, 2020, Northland finalized the purchase price for its January 14, 2020, of a 99.2% interest in the Colombian regulated power distribution utility, EBSA for a total purchase price of COP 2,530 billion (\$1,007 million) including existing debt of COP 550 billion (\$219 million). Pursuant to the share purchase agreement, the purchase price had been subject to post-closing adjustments following a review of the final tariff resolution. Concurrent with the final tariff resolution, the final purchase price was adjusted from COP 2,412 billion (\$960 million).

Deutsche Bucht 252 MW Project Update

On March 31, 2020, Northland announced that the Deutsche Bucht project achieved final completion. Final completion marks the official end of construction, the start of the operational phase of the project and the satisfaction of terms required by project lenders to achieve term conversion. This announcement followed management's decision on March 17, 2020, to permanently forego the installation of the two additional turbines utilizing mono bucket foundations due to technical issues encountered during the installation process. As a result of this decision, the Deutsche Bucht project will encompass 31 monopile foundations and turbines, which were installed and operational, ahead of schedule, with a total productive capacity of 252 megawatts.

Dado Ocean, South Korean Offshore Wind Development Project Acquisition

In February 2020, Northland completed its acquisition of Dado Ocean Wind Farm Co. Ltd ("**Dado Ocean**"), an offshore wind development company based in South Korea with access to multiple early-stage development sites off the southern coast. Subsequent to the announcement of the acquisition, the Company commenced early stage development on sites in proximity of the original sites. These sites could provide the opportunity to increase the development capacity to approximately 1.0 gigawatts of offshore wind. These opportunities will be developed together over the coming years.

NaiKun, Canadian Offshore Wind Development Project Acquisition

In March 2020, Northland announced it had entered into a share purchase agreement to acquire NaiKun Offshore Wind Farm (“NaiKun”) from NaiKun Wind Energy Group Inc. NaiKun is located in the Hecate Strait off the coast of British Columbia, Canada. This is an early stage development opportunity for the potential development of offshore wind in Canadian waters.

NP Energía, Mexican Qualified Supplier Acquisition

The construction of the 130 MW La Lucha solar project in the State of Durango, Mexico is progressing on schedule with completion expected in the second half of 2020, however, completion timing may be affected by construction services and contractor availability as a result of COVID-19. Activities at La Lucha have been affected by COVID-19, requiring added precautions, including coordination of communications and protocols with contractors and subcontractors, enhanced hygiene protocols, body temperature screening and other safety measures intended to minimize the potential transmission of the virus. Northland remains in close communication with suppliers and subcontractors to ensure the project remains on track. Total capital cost for the project remains unchanged at approximately \$190 million. Northland intends to secure non-recourse project financing for La Lucha once construction is complete.

As part of its development strategy in Mexico and to facilitate securing off-take agreements for La Lucha, Northland completed the acquisition of an entity in Mexico, NP Energía, that holds a qualified supplier license. NP Energía enables Northland to operate in the electricity sector in Mexico by contracting loads and generators, which also allows a more direct path to market for Northland’s generation projects, including La Lucha.

Hai Long 1,044 MW Offshore Wind Development Project Update

In 2018, the Hai Long project owned by Northland and its 40% partner, Yushan Energy, was allocated a total of 1,044 MW (626 MW net to Northland) by the Bureau of Energy of Taiwan under a FIT program and an auction process. Key aspects of the Hai Long project are presented below:

| Sub-project | Gross Capacity (MW) | Net Capacity (MW)⁽¹⁾ | Year of Grid Connection | Type of Procurement |
|--------------------|----------------------------|--|--------------------------------|----------------------------|
| Hai Long 2A | 300 | 180 | 2024 | FIT |
| Hai Long 2B | 232 | 139 | 2025 | Auction |
| Hai Long 3 | 512 | 307 | 2025 | Auction |
| Total | 1,044 | 626 | | |

(1) Represents Northland’s 60% economic interest.

In early 2019, Northland and Yushan Energy executed a 20-year PPA with Taipower for the 300 MW Hai Long 2A offshore wind project. Preferred supplier agreements for turbine supply and balance of plant components were executed in late 2019 for both Hai Long 2 and 3. In the second quarter of 2020, Hai Long entered into an interim agreement to use 14MW wind turbines for the Hai Long 2A sub-project. The use of the larger turbines is expected to generate economic benefits through realized cost savings by using fewer turbines. Recent market developments continue to indicate opportunities exist to enter into economically favourable commercial PPAs to augment the economics of Hai Long 2B and 3 sub-projects. Northland and Yushan Energy continue to engage with the Taiwan government on finalization of the project’s investments into the local supply chain, however, COVID-19 has added uncertainty to timing of nearer-term development milestones. Northland continues to develop the Hai Long 2B and Hai Long 3 sub-projects, allocated a total of 744 MW under auction, and expects to execute their respective PPAs in 2020 with Taipower.

SECTION 9: OUTLOOK

Northland is committed to increasing shareholder value by creating high-quality projects underpinned by revenue arrangements that deliver predictable cash flows. Management actively seeks to invest in technologies and jurisdictions where Northland can benefit from an early-mover advantage and establish a meaningful presence while striving for excellence in managing Northland's operating facilities by enhancing their performance and value.

COVID-19 Business Update

Management does not expect a material impact as a result of COVID-19 on Northland's operations, financial condition, liquidity and capital resources or on critical accounting estimates as described in the 2019 Annual Report.

While the vast majority of Northland's revenues are contracted under long-term agreements with creditworthy counterparties, there is some, yet limited, exposure to the wholesale market price of electricity at the offshore wind facilities. Wholesale market prices in the first half of 2020 have had a moderately negative effect on Northland's revenues. Construction activities at La Lucha solar project in Mexico are currently progressing on schedule but could be affected by construction services and contractor unavailability as a result of COVID-19.

While Northland's offshore wind facility results have been affected by low wholesale prices for the six months ended June 30, 2020, as of August 12, 2020, management continues to expect adjusted EBITDA in 2020 to be in the range of \$1.1 billion to \$1.2 billion and free cash flow per share in 2020 to be in the range of \$1.70 to \$2.05, unchanged from February 2020.

Management believes Northland has sufficient liquidity available to limit the impact of COVID-19. Primarily as a result of two facility-level financings completed in the quarter, as at June 30, 2020, Northland had access to \$561 million of cash and liquidity, comprising \$106 million of corporate cash on hand and \$455 million of liquidity available under its syndicated revolving facility. Management continues to monitor global developments, including financial and credit markets and their potential impacts on Northland's business activities and financial results.

SECTION 10: LITIGATION, CLAIMS AND CONTINGENCIES

Litigation, claims and other contingencies arise from time to time in the ordinary course of business for Northland. None of these contingencies, individually or in aggregate, are expected to result in a liability that would have a material adverse effect on Northland. Refer to Note 12 of the unaudited interim condensed consolidated financial statements for additional information including any contingencies arising as a result of completed acquisitions.

SECTION 11: FINANCIAL RISKS AND UNCERTAINTIES

For information on Northland's key risks, uncertainties, financial instruments and contractual commitments refer to Northland's 2019 Annual Report and the 2019 AIF filed electronically at www.sedar.com under Northland's profile. Other than risks described below, management does not believe there have been material changes in the business environment or risks faced by Northland during the period that have not been disclosed in the 2019 Annual Report or the 2019 AIF.

Northland's overall risk management approach seeks to mitigate the financial risks to which it is exposed in order to maintain stable and sustainable levels of cash available to pay dividends to shareholders. Northland does not seek to mitigate fair value risk. Northland classifies financial risks into the categories of market risk, counterparty risk and liquidity risk. Refer to Note 16 of the 2019 Annual Report for additional information on Northland's risk management.

Risks related to COVID-19

Each of Northland's operating facilities are deemed to be essential infrastructure and, as such, operations have continued uninterrupted to date. Accordingly, management has taken prudent and comprehensive measures to safeguard the health and well-being of all employees, contractors as well as host communities. All of Northland's facilities continue to operate as expected and preventative measures remain in place in accordance with Northland's crisis response plans and applicable local government directives. Management continues to actively monitor the situation, which remains uncertain, and may take further actions as required or recommended by authorities.

Risks related to COVID-19 as a result of lower demand for power globally include increased negative pricing at Nordsee One and Deutsche Bucht, lower wholesale market-based prices at Gemini, higher unpaid curtailments in general, increased volatility in the value of financial instruments and reduction in sales and net earnings. Other risks include potential delays in construction timelines as a result of construction services and contractor unavailability or unavailability of key personnel resulting in the interruption of production and lower availability of power infrastructure, thus affecting sales, operating costs and net earnings.

SECTION 12: FUTURE ACCOUNTING POLICIES

Management assesses each new IFRS or amendment to determine whether it may have a material impact on Northland's consolidated financial statements. As at June 30, 2020, there have been no accounting pronouncements by the International Accounting Standards Board that expected to materially affect Northland's consolidated financial statements.

SECTION 13: CONTROLS AND PROCEDURES OVER FINANCIAL REPORTING

A rigorous and comprehensive financial governance framework is in place at Northland and its subsidiaries. Northland's 2019 Annual Report contains a statement signed by Northland's Chief Executive Officer (CEO) and Chief Financial Officer (CFO) outlining management's responsibility for financial information contained in the report. Northland filed certifications, signed by the CEO and CFO, with the Canadian Securities Administrators in February 2020 in association with the filing of the 2019 Annual Report and other annual disclosure documents. In those filings, Northland's CEO and CFO certified, as required in Canada by National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings, the appropriateness of the financial disclosures in Northland's annual filings and the effectiveness of Northland's disclosure controls and procedures. The CEO and CFO have certified to securities regulators the appropriateness of the financial disclosures in Northland's interim filings for the period ended June 30, 2020, and that they are responsible for the design of disclosure controls and procedures and internal controls over financial reporting. The interim filings include this MD&A and the accompanying unaudited interim condensed consolidated financial statements.

There have been no changes in the design of internal controls over financial reporting during the period ended June 30, 2020, that have materially affected or are reasonably likely to materially affect Northland's internal controls over financial reporting. Recent acquisitions, including EBSA, have been adequately integrated into the existing financial governance framework.

Interim Condensed Consolidated Financial Statements

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Interim Condensed Consolidated Balance Sheets

In thousands of Canadian dollars

| <i>(Unaudited)</i> | | | |
|--|----|---------------|-------------------|
| As at | | June 30, 2020 | December 31, 2019 |
| Assets | | | |
| Cash and cash equivalents | \$ | 409,074 | \$ 268,193 |
| Restricted cash [Note 6.4, 7] | | 199,361 | 623,007 |
| Trade and other receivables | | 362,460 | 295,427 |
| Other current assets | | 71,821 | 44,521 |
| Derivative assets [Note 8] | | 15,616 | 47,637 |
| Total current assets | \$ | 1,058,332 | \$ 1,278,785 |
| Property, plant and equipment [Note 4] | | 8,735,056 | 8,072,519 |
| Contracts and other intangible assets [Note 3] | | 538,982 | 521,050 |
| Goodwill [Note 3] | | 695,127 | 204,942 |
| Finance lease receivable | | 138,508 | 140,724 |
| Derivative assets [Note 8] | | 33,097 | 33,604 |
| Long-term deposits | | 75,095 | 66,332 |
| Deferred tax asset | | 55,167 | 50,812 |
| Other assets | | 112,881 | 109,900 |
| Total assets | \$ | 11,442,245 | \$ 10,478,668 |
| Liabilities and equity | | | |
| Trade and other payables | \$ | 237,519 | \$ 193,160 |
| Interest-bearing loans and borrowings [Note 5.3] | | 741,399 | 567,936 |
| Corporate credit facilities [Note 5.1] | | 133,968 | — |
| Subscription receipts [Note 6.4] | | — | 339,181 |
| Convertible debentures [Note 5.2] | | — | 150,102 |
| Dividends payable | | 20,163 | 18,044 |
| Derivative liabilities [Note 8] | | 150,436 | 129,572 |
| Total current liabilities | \$ | 1,283,485 | \$ 1,397,995 |
| Interest-bearing loans and borrowings [Note 5.3] | | 6,387,218 | 6,325,291 |
| Corporate credit facilities [Note 5.1] | | 429,069 | 171,384 |
| Provisions and other liabilities | | 540,018 | 439,767 |
| Derivative liabilities [Note 8] | | 441,052 | 390,441 |
| Deferred tax liability | | 367,086 | 243,038 |
| Total liabilities | \$ | 9,447,928 | \$ 8,967,916 |
| Equity | | | |
| Common and Class A shares [Note 6.1, 6.4] | \$ | 2,933,861 | \$ 2,443,209 |
| Preferred shares | | 260,880 | 260,880 |
| Contributed surplus | | (3,599) | 351 |
| Accumulated other comprehensive loss | | (281,622) | (174,597) |
| Deficit | | (1,342,016) | (1,466,235) |
| Equity attributable to shareholders | | 1,567,504 | 1,063,608 |
| Non-controlling interests [Note 7] | | 426,813 | 447,144 |
| Total equity | | 1,994,317 | 1,510,752 |
| Total liabilities and equity | \$ | 11,442,245 | \$ 10,478,668 |

See accompanying notes.

Interim Condensed Consolidated Statements of Income (Loss)

In thousands of Canadian dollars except per Share and Share information

| (Unaudited) | Three months ended June 30, | | Six months ended June 30, | |
|--|-----------------------------|-------------------|---------------------------|-------------------|
| | 2020 | 2019 | 2020 | 2019 |
| Sales | | | | |
| Electricity and related products | \$ 376,267 | \$ 343,738 | \$ 995,981 | \$ 837,729 |
| Regulated electricity | 52,813 | — | 100,565 | — |
| Other | 151 | 84 | 380 | 4,633 |
| Total sales | \$ 429,231 | \$ 343,822 | \$ 1,096,926 | \$ 842,362 |
| Cost of sales | | | | |
| Fuel purchases | 26,685 | 21,819 | 58,876 | 61,436 |
| Regulated electricity purchases | 17,037 | — | 33,766 | — |
| Total cost of sales | 43,722 | 21,819 | 92,642 | 61,436 |
| Gross profit | \$ 385,509 | \$ 322,003 | \$ 1,004,284 | \$ 780,926 |
| Expenses | | | | |
| Operating costs | 73,386 | 54,254 | 140,198 | 106,699 |
| General and administrative costs - operations | 14,774 | 11,645 | 27,257 | 21,546 |
| General and administrative costs - development [Note 3] | 20,134 | 9,911 | 39,310 | 18,269 |
| Depreciation of property, plant and equipment | 132,039 | 104,053 | 261,704 | 208,075 |
| Total expenses | \$ 240,333 | \$ 179,863 | \$ 468,469 | \$ 354,589 |
| Investment income | 948 | 706 | 1,822 | 979 |
| Finance lease income | \$ 3,017 | 3,099 | 6,055 | 6,217 |
| Operating income | \$ 149,141 | \$ 145,945 | \$ 543,692 | \$ 433,533 |
| Finance costs, net [Note 10] | 87,911 | 79,526 | 181,287 | 159,381 |
| Amortization of contracts and other intangible assets | 9,571 | 4,741 | 18,913 | 9,494 |
| Foreign exchange (gain) loss | 19,732 | 2,240 | (54,315) | 5,463 |
| Fair value (gain) loss on derivative contracts [Note 8] | (29,990) | (25,599) | 4,675 | (68,752) |
| Other (income) expense [Note 12.2] | (31,776) | (4,644) | (30,192) | (9,883) |
| Income (loss) before income taxes | \$ 93,693 | \$ 89,681 | \$ 423,324 | \$ 337,830 |
| Provision for (recovery of) income taxes | | | | |
| Current | 7,271 | 6,440 | 52,397 | 21,717 |
| Deferred | 12,145 | 7,007 | 21,631 | 35,649 |
| Total income taxes | 19,416 | 13,447 | 74,028 | 57,366 |
| Net income (loss) | \$ 74,277 | \$ 76,234 | \$ 349,296 | \$ 280,464 |
| Net income (loss) attributable to: | | | | |
| Non-controlling interests [Note 7] | 19,032 | 22,414 | 95,244 | 83,030 |
| Common shareholders | 55,245 | 53,820 | 254,052 | 197,434 |
| Net income (loss) | \$ 74,277 | \$ 76,234 | \$ 349,296 | \$ 280,464 |
| Weighted average number of Shares outstanding - basic (000s) [Note 9] | 198,842 | 180,246 | 195,711 | 180,225 |
| Weighted average number of Shares outstanding - diluted (000s) [Note 9] | 201,626 | 187,421 | 200,527 | 187,625 |
| Net income (loss) per share - basic [Note 9] | \$ 0.26 | \$ 0.28 | \$ 1.27 | \$ 1.06 |
| Net income (loss) per share - diluted [Note 9] | \$ 0.26 | \$ 0.28 | \$ 1.25 | \$ 1.04 |

See accompanying notes.

Interim Condensed Consolidated Statements of Comprehensive Income (Loss)

In thousands of Canadian dollars

| <i>(Unaudited)</i> | Three months ended June 30, | | | | Six months ended June 30, | | | |
|---|-----------------------------|----------------|------|----------|---------------------------|------------------|------|-----------|
| | 2020 | | 2019 | | 2020 | | 2019 | |
| Net income (loss) | \$ | 74,277 | \$ | 76,234 | \$ | 349,296 | \$ | 280,464 |
| Items that may be re-classified into net income (loss): | | | | | | | | |
| Exchange rate differences on translation of foreign operations | | 32,072 | | (6,764) | | (59,568) | | (60,285) |
| Change in fair value of hedged derivative contracts [Note 8] | | (7,827) | | (94,578) | | (81,502) | | (124,175) |
| Deferred tax recovery (expense) | | (4,956) | | 20,092 | | 26,350 | | 25,067 |
| Items that will not be re-classified into net income (loss): | | | | | | | | |
| Re-measurement of pension obligation [Note 3.1] | | (2,272) | | — | | (2,272) | | — |
| Other comprehensive income (loss) | \$ | 17,017 | \$ | (81,250) | \$ | (116,992) | \$ | (159,393) |
| Total comprehensive income (loss) | \$ | 91,294 | \$ | (5,016) | \$ | 232,304 | \$ | 121,071 |
| Total comprehensive income (loss) attributable to: | | | | | | | | |
| Non-controlling interests [Note 7] | | 7,104 | | 2,366 | | 85,277 | | 30,956 |
| Common shareholders | | 84,190 | | (7,382) | | 147,027 | | 90,115 |
| Total comprehensive income (loss) | \$ | 91,294 | \$ | (5,016) | \$ | 232,304 | \$ | 121,071 |

See accompanying notes.

Interim Condensed Consolidated Statements of Changes in Equity

In thousands of Canadian dollars

| (Unaudited) | Common and Class A shares | | Preferred shares | | Deficit | Contributed surplus | Accumulated other comprehensive income (loss) | Equity attributable to shareholders' | Non-controlling interests | Total equity | | | | | | |
|--|---------------------------|-----------|------------------|---------|---------|---------------------|---|--------------------------------------|---------------------------|--------------|----|-----------|----|-----------|----|-----------|
| December 31, 2019 | \$ | 2,443,209 | \$ | 260,880 | \$ | (1,466,235) | \$ | 351 | \$ | (174,597) | \$ | 1,063,608 | \$ | 447,144 | \$ | 1,510,752 |
| Net income (loss) | | — | | — | | 254,052 | | — | | — | | 254,052 | | 95,244 | | 349,296 |
| Deferred income taxes | | — | | — | | — | | — | | 26,077 | | 26,077 | | 273 | | 26,350 |
| Change in translation of net investment in foreign operations | | — | | — | | — | | — | | (70,545) | | (70,545) | | 10,977 | | (59,568) |
| Change in fair value of hedged derivative contracts [Note 8] | | — | | — | | — | | — | | (60,285) | | (60,285) | | (21,217) | | (81,502) |
| Re-measurement of pension obligation | | — | | — | | — | | — | | (2,272) | | (2,272) | | — | | (2,272) |
| Total comprehensive income (loss) | | — | | — | | 254,052 | | — | | (107,025) | | 147,027 | | 85,277 | | 232,304 |
| Deferred rights | | — | | — | | — | | 977 | | — | | 977 | | — | | 977 |
| Recognition of put option [Note 3.1] | | — | | — | | — | | (4,927) | | — | | (4,927) | | — | | (4,927) |
| Conversion of subscription receipts [Note 6.1, 6.4] | | 341,744 | | — | | — | | — | | — | | 341,744 | | — | | 341,744 |
| Non-controlling interest acquired [Note 3] | | — | | — | | — | | — | | — | | — | | 2,645 | | 2,645 |
| Common and Class A share and non-controlling interest dividends declared [Note 6.3, 7] | | — | | — | | (123,978) | | — | | — | | (123,978) | | (108,253) | | (232,231) |
| Preferred share dividends [Note 6.2] | | — | | — | | (5,855) | | — | | — | | (5,855) | | — | | (5,855) |
| Conversion of debentures [Note 5.2, 6.1] | | 148,908 | | — | | — | | — | | — | | 148,908 | | — | | 148,908 |
| June 30, 2020 | \$ | 2,933,861 | \$ | 260,880 | \$ | (1,342,016) | \$ | (3,599) | \$ | (281,622) | \$ | 1,567,504 | \$ | 426,813 | \$ | 1,994,317 |

See accompanying notes.

Interim Condensed Consolidated Statements of Changes in Equity - continued

In thousands of Canadian dollars

| <i>(Unaudited)</i> | Common and Class A shares | | Preferred shares | | Deficit | Contributed surplus | Accumulated other comprehensive income (loss) | Equity attributable to shareholders' | Non-controlling interests | Total equity |
|--|---------------------------|-----------|------------------|---------|----------------|---------------------|---|--------------------------------------|---------------------------|--------------|
| December 31, 2018 | \$ | 2,438,036 | \$ | 260,880 | \$ (1,558,875) | \$ 326 | \$ (68,659) | \$ 1,071,708 | \$ 468,914 | \$ 1,540,622 |
| Net income (loss) | | — | | — | 197,434 | — | — | 197,434 | 83,030 | 280,464 |
| Deferred income taxes | | — | | — | — | — | 24,130 | 24,130 | 937 | 25,067 |
| Change in translation of net investment in foreign operations | | — | | — | — | — | (47,527) | (47,527) | (12,758) | (60,285) |
| Change in fair value of hedged derivative contracts [Note 8] | | — | | — | — | — | (83,922) | (83,922) | (40,253) | (124,175) |
| Total comprehensive income (loss) | | — | | — | 197,434 | — | (107,319) | 90,115 | 30,956 | 121,071 |
| Deferred rights | | — | | — | — | 237 | — | 237 | — | 237 |
| Common and Class A share and non-controlling interest dividends declared [Note 6.3, 7] | | — | | — | (108,143) | — | — | (108,143) | (65,343) | (173,486) |
| Preferred share dividends [Note 6.2] | | — | | — | (5,860) | — | — | (5,860) | — | (5,860) |
| Conversion of debentures [Note 6.1] | | 4,105 | | — | — | — | — | 4,105 | — | 4,105 |
| June 30, 2019 | \$ | 2,442,141 | \$ | 260,880 | \$ (1,475,444) | \$ 563 | \$ (175,978) | \$ 1,052,162 | \$ 434,527 | \$ 1,486,689 |

See accompanying notes.

Interim Condensed Consolidated Statements of Cash Flows

In thousands of Canadian dollars

| (Unaudited) | Three months ended June 30, | | Six months ended June 30, | |
|--|-----------------------------|-------------------|---------------------------|-------------------|
| | 2020 | 2019 | 2020 | 2019 |
| Operating activities | | | | |
| Net income (loss) | \$ 74,277 | \$ 76,234 | \$ 349,296 | \$ 280,464 |
| Items not involving cash or operations: | | | | |
| Depreciation of property, plant and equipment | 132,039 | 104,053 | 261,704 | 208,075 |
| Amortization of contracts and other intangibles | 9,571 | 4,741 | 18,913 | 9,494 |
| Finance costs, net | 116,235 | 102,224 | 171,326 | 152,025 |
| Fair value (gain) loss on derivative contracts [Note 8] | (29,990) | (25,599) | 4,675 | (68,752) |
| Unrealized foreign exchange (gain) loss | 19,732 | 2,240 | (54,315) | 5,463 |
| Loss (gain) on sale of assets | — | (341) | — | (341) |
| Deferred tax expense (recovery) | 12,145 | 7,007 | 21,631 | 35,649 |
| Other | (11,812) | (3,097) | (12,742) | (6,298) |
| | \$ 322,197 | \$ 267,462 | \$ 760,488 | \$ 615,779 |
| Net change in working capital related to operations | 42,930 | 73,979 | (27,767) | 33,456 |
| Cash provided by operating activities | \$ 365,127 | \$ 341,441 | \$ 732,721 | \$ 649,235 |
| Investing activities | | | | |
| Purchase of property, plant and equipment | (89,078) | (355,035) | (154,737) | (516,480) |
| Acquisitions, net [Note 3] | — | — | (734,170) | — |
| Restricted cash utilization (funding) | 22,519 | (12,742) | 123,633 | (17,074) |
| Interest received | 737 | 967 | 4,265 | 1,851 |
| Warranty settlement and other proceeds [Note 12.2] | 49,605 | — | 97,607 | — |
| Other | — | 4,508 | 1,306 | 4,466 |
| Net change in working capital related to investing activities | (14,887) | 34,505 | (48,106) | 94,944 |
| Cash used in investing activities | \$ (31,104) | \$ (327,797) | \$ (710,202) | \$ (432,293) |
| Financing activities | | | | |
| Proceeds from borrowings, net of transaction costs | 389,204 | 303,304 | 1,458,910 | 401,767 |
| Repayment of borrowings | (745,532) | (227,531) | (1,302,509) | (359,673) |
| Interest paid | (106,883) | (96,403) | (156,948) | (139,904) |
| Restricted cash utilization (funding) | 64,064 | 10,265 | (27,041) | 80,469 |
| Common and Class A share dividends [Note 6.3] | (59,150) | (54,062) | (121,867) | (108,124) |
| Dividends to non-controlling interests [Note 7] | (69,748) | (17,011) | (108,253) | (66,037) |
| Preferred share dividends [Note 6.2] | (2,927) | (2,931) | (5,855) | (5,860) |
| Conversion of subscription receipts [Note 6.4] | — | — | 341,388 | — |
| Other | 620 | (1,044) | (3,566) | (3,289) |
| Cash (used in) provided by financing activities | \$ (530,352) | \$ (85,413) | \$ 74,259 | \$ (200,651) |
| Effect of exchange rate differences on cash and cash equivalents | (23,751) | (1,038) | 44,103 | (5,995) |
| Net change in cash and cash equivalents during the period | (220,080) | (72,807) | 140,881 | 10,296 |
| Cash and cash equivalents, beginning of period | 629,154 | 361,503 | 268,193 | 278,400 |
| Cash and cash equivalents, end of period | \$ 409,074 | \$ 288,696 | \$ 409,074 | \$ 288,696 |

See accompanying notes.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited)

1. Description of Northland's Business

Northland Power Inc. ("**Northland**") owns or holds net economic interests, through its subsidiaries, in power-producing facilities and a power distribution utility as well as in projects under construction or in development phases. Northland's power-producing facilities produce electricity from clean energy sources for sale primarily under long-term power purchase agreements (**PPAs**) or other revenue arrangements with creditworthy customers. Northland's utility is a distributor and retailer of electricity compensated under a regulated framework. These operating assets provide stable cash flow and are primarily located in Canada, Germany, the Netherlands and Colombia. Northland's significant assets under construction and under development are located in Mexico and Taiwan, respectively.

Northland is incorporated under the laws of Ontario, Canada with common shares ("**Shares**"), Series 1 cumulative rate reset preferred shares ("**Series 1 Preferred Shares**"), Series 2 cumulative floating rate preferred shares ("**Series 2 Preferred Shares**") and Series 3 cumulative rate reset preferred shares ("**Series 3 Preferred Shares**") that are publicly traded on the Toronto Stock Exchange ("**TSX**"). Series C convertible unsecured subordinated debentures ("**2020 Debentures**") outstanding on March 31, 2020 were converted to Shares or redeemed in exchange for cash on May 11, 2020. Northland is the parent company for the subsidiaries that operate Northland's business. Northland's registered office is located in Toronto, Ontario.

These unaudited interim condensed consolidated financial statements ("**Interim Financial Statements**") include the results of Northland and its subsidiaries, of which the most significant are listed in the following table:

| | Geographic region ⁽¹⁾ | % voting ownership as at Jun. 30, 2020 ⁽²⁾ |
|---|----------------------------------|--|
| Offshore Wind | | |
| Buitengaats C.V. and ZeeEnergie C.V. (" Gemini ") | The Netherlands | 60.0 % |
| Nordsee One GmbH (" Nordsee One ") | Germany | 85.0 % |
| Northland Deutsche Bucht GmbH (" Deutsche Bucht ") | Germany | 100.0 % |
| Thermal | | |
| Iroquois Falls Power Corp. (" Iroquois Falls ") | Ontario, Canada | 100.0 % |
| Kingston CoGen Limited Partnership (" Kingston ") | Ontario, Canada | 100.0 % |
| Kirkland Lake Power Corp. (" Kirkland Lake ") ⁽³⁾ | Ontario, Canada | 100.0 % |
| North Battleford Power L.P. (" North Battleford ") | Saskatchewan, Canada | 100.0 % |
| Spy Hill Power L.P. (" Spy Hill ") | Saskatchewan, Canada | 100.0 % |
| Thorold CoGen L.P. (" Thorold ") | Ontario, Canada | 100.0 % |
| On-shore Renewable | | |
| Four solar facilities (" Cochrane Solar ") | Ontario, Canada | 62.5 % |
| Grand Bend Wind L.P. (" Grand Bend ") | Ontario, Canada | 50.0 % |
| Saint-Ulric Saint-Léandre Wind L.P. (" Jardin ") | Québec, Canada | 100.0 % |
| McLean's Mountain Wind L.P. (" McLean's ") | Ontario, Canada | 50.0 % |
| Mont-Louis Wind L.P. (" Mont Louis ") | Québec, Canada | 100.0 % |
| Nine solar facilities (" Solar ") | Ontario, Canada | 100.0 % |
| NP Energía La Lucha SA de CV (" La Lucha ") | Mexico | 100.0 % |
| Utility | | |
| Empresa de Energía de Boyacá S.A E.S.P (" EBSA ") ⁽²⁾ | Colombia | 99.2 % |

(1) Geographic region corresponds to place of incorporation or, in the case of partnerships, registration, for all entities listed except North Battleford and Spy Hill, which are registered in Ontario, Canada.

(2) As at June 30, 2020, Northland's economic interest was unchanged from December 31, 2019, with the exception of EBSA, which Northland acquired on January 14, 2020. EBSA's results are consolidated in Northland's financial results effective the acquisition date.

(3) Northland holds a 68% controlling interest in Canadian Environmental Energy Corporation (CEEC), which holds 100% of the voting shares of Kirkland Lake. Northland's effective net economic interest in Kirkland Lake is approximately 77%.

2. Summary of Significant Accounting Policies

2.1 Basis of Preparation and Statement of Compliance

These Interim Financial Statements of Northland and its subsidiaries were prepared in accordance with International Accounting Standard (IAS) 34, *Interim Financial Reporting*, utilizing the accounting policies Northland outlined in its December 31, 2019 audited annual consolidated financial statements, except for the change in accounting policies discussed in Note 2.3 below. The accounting policies are in line with International Financial Reporting Standards (IFRS) guidelines. The Interim Financial Statements do not include all of the information and disclosures required in the audited annual consolidated financial statements and therefore should be read in conjunction with Northland's 2019 audited annual consolidated financial statements.

These Interim Financial Statements are presented in Canadian dollars and all values are presented in thousands except where otherwise indicated. Certain prior period disclosures have been reclassified for consistency with the current period presentation.

The Interim Financial Statements for the three and six months ended June 30, 2020 were approved by the Board of Directors on August 12, 2020.

2.2 Basis of Consolidation

The Interim Financial Statements comprise the financial statements of Northland and its subsidiaries at and for the three and six months ended June 30, 2020. Subsidiaries are fully consolidated on the date that Northland obtains control and continue to be consolidated until the date that such control ceases. Control is achieved when Northland is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Northland reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the elements of control. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the period are included in the consolidated balance sheets and consolidated statements of income (loss) from the date Northland gains control until the date control ceases. All intra-group balances, income and expenses and unrealized gains and losses resulting from intra-group transactions are eliminated in full.

2.3 Change in Accounting Policies

In 2019, the International Accounting Standards Board (IASB) issued narrow-scope amendments to IFRS 3, *Business Combinations*, including revising the definition of a business and introducing an optional concentration test. The amendments are intended to assist companies in determining whether a transaction should be accounted for a business combination or an asset acquisition. The amendments are effective for annual reporting periods beginning on or after January 1, 2020 and applied prospectively. In addition, the IASB has previously issued additional narrow-scope amendments to various standards including related to Interest Rate Benchmark Reform. Northland adopted these amendments as of January 1, 2020 and there has been no impact on the interim consolidated financial statements as of June 30, 2020.

2.4 Future Accounting Policies

Northland assesses each new IFRS or amendment to determine whether it may have a material impact on its consolidated financial statements. As at June 30, 2020, there have been no accounting pronouncements by the IASB that would materially affect Northland's interim consolidated financial statements.

3. Acquisitions

3.1 Acquisition of EBSA Regulated Utility

On July 7, 2020, Northland finalized the purchase price for its January 14, 2020 acquisition of a 99.2% interest in the Colombian regulated power distribution utility, Empresa de Energía de Boyacá S.A E.S.P ("EBSA") for a total purchase price of COP 2,530 billion (\$1,007 million) including existing debt of COP 550 billion (\$219 million) (the "EBSA Acquisition"). Pursuant to the share purchase agreement, the purchase price had been subject to post-closing adjustments following a review of the final tariff resolution. Concurrent with the final tariff resolution, the final purchase price was adjusted from COP 2,412 billion (\$960 million).

The total purchase price at the time of closing was finalized as follows:

| | | |
|--|-----------|------------------|
| Final purchase consideration | \$ | 798,441 |
| Indebtedness, net of cash acquired, at Northland's share | | 208,418 |
| Total purchase price | \$ | 1,006,859 |

The total consideration for the acquisition was preliminarily allocated to the fair value of the net assets acquired and liabilities assumed as follows:

| As at | | January 14, 2020 |
|--|-----------|-------------------------|
| Cash and restricted cash | \$ | 17,440 |
| Accounts receivable | | 42,100 |
| Other current assets | | 14,842 |
| Property, plant and equipment | | 614,587 |
| Intangible assets | | 10,915 |
| Goodwill | | 540,427 |
| Other long-term assets | | 1,562 |
| Accounts payable | | (46,485) |
| Interest-bearing loans and borrowings [Note 5.3] | | (219,163) |
| Deferred tax liability | | (125,654) |
| Other long-term liabilities, including pension liability | | (50,536) |
| Total identifiable net assets acquired | \$ | 800,035 |
| Less: Non-controlling interests | | 1,594 |
| Final purchase consideration | \$ | 798,441 |

Consideration Transferred

The EBSA Acquisition purchase price was settled by transferring cash of \$798 million. The transferring cash was funded through net proceeds from the subscription receipts offering, proceeds drawn under a fully committed bridge credit facility ("EBSA Bridge") and Northland's existing corporate credit facilities. The post-closing cash settlement based on the final tariff resolution was determined to be \$47 million and is recorded in "trade and other payables" on the consolidated balance sheets due to its short-term nature.

Identifiable Net Assets

The determination of the fair value of assets acquired and liabilities assumed is based on estimates and certain assumptions with respect to the fair values of the assets acquired and liabilities assumed, except for deferred taxes, which are based on the full amount required under IAS 12, and are expected to be finalized within one year of acquisition. Identifiable net assets decreased by \$44 million mainly due to the decrease of property, plant and equipment as a result of the final tariff resolution.

The purchase consideration in excess of the net identifiable assets acquired of \$540 million was allocated to goodwill in the consolidated balance sheets.

EBSA's Contribution to Northland's Results

EBSA's results are consolidated in Northland's financial results effective January 14, 2020. For the six months ended June 30, 2020, EBSA contributed \$25 million to Northland's consolidated operating income. Transaction costs of \$7 million were included in "general and administrative costs - development" in the interim consolidated statements of income (loss). Refer to utility segment in Note 11 for details on EBSA's assets and results.

Put option to acquire remaining non-controlling interest

The share purchase agreement obligates Northland to offer to buy the shares of EBSA's minority shareholders within a specified time period. This obligation comprises a written put option on an equity instrument under IFRS and is recognized in the consolidated balance sheets in "provisions and other liabilities" and "contributed surplus".

Updates to Accounting Policies

As a result of the EBSA acquisition, Northland's consolidated balance sheets include liabilities related to EBSA's post-employment benefit plans, including defined benefit and defined contribution plans. In accordance with IFRS, Northland recognizes the present value of defined benefit plan obligations and expenses the related cost as earned by employees over the term of their employment. The defined benefit plan obligation is determined by an independent actuary by discounting estimated cash flows and taking into account management's best estimate of certain underlying assumptions. Re-measurements of the obligation are recognized in other comprehensive income in the period they arise. The most recent full actuarial valuation was performed as at December 31, 2019. Post-employment benefit obligations are included in "trade and other payables" and "provision and other liabilities" on the interim condensed consolidated balance sheets.

As a result of the EBSA Acquisition, Northland also recognized new types of property, plant and equipment and intangible assets with useful lives that differ from the ranges presented in Northland's 2019 audited annual consolidated financial statements.

3.2 Acquisition of Dado Ocean, South Korean Offshore Wind Development Project

On February 28, 2020, Northland completed its acquisition of Dado Ocean Wind Farm Co. Ltd ("**Dado Ocean**"), an offshore wind development company based in South Korea with access to multiple early-stage development sites off the southern coast. The purchase price paid, net identifiable assets acquired and transaction costs related to the acquisition were immaterial.

3.3 Acquisition of Qualified Supplier in Mexico

On March 31, 2020, Northland completed the acquisition of an 88% ownership interest in a Mexican company, Northland Power Energía S.A. de C.V. ("**Energía**"), that holds a qualified supplier license, which enables it to enter into contract with power generators and commercial and industrial customers as well as provide retail electricity services at unregulated prices.

Northland paid \$7 million, including future funding obligations, to complete the acquisition and acquire control of Energía. The total consideration paid was allocated to the fair value of the net assets acquired and liabilities assumed as follows:

| As at | March 31, 2020 |
|--|-----------------------|
| Working capital, including cash of \$0.6 million | \$ 397 |
| Contracts and other intangibles | 7,905 |
| Other long-term assets | 5 |
| Total identifiable net assets acquired | \$ 8,307 |
| Less: Non-controlling interests | 997 |
| Total purchase consideration | \$ 7,310 |
| Cash consideration paid | \$ 772 |
| Add: Cash consideration accrued | 5,775 |
| Add: Loan receivable converted to equity | 763 |
| Total purchase consideration | \$ 7,310 |

The determination of the fair value of assets acquired and liabilities assumed is based on estimates and certain assumptions with respect to the fair values of the assets acquired and liabilities assumed. Contracts and other intangibles acquired include \$8 million related to Energía's qualified supplier license.

For the three and six months ended June 30, 2020, transaction costs related to the acquisition were immaterial.

4. Property, Plant and Equipment

| As at | June 30, 2020 | December 31, 2019 |
|---|---------------------|---------------------|
| Property, plant and equipment, net | \$ 8,505,409 | \$ 7,962,553 |
| Construction-in-progress | 163,846 | 44,449 |
| Lease right-of-use (ROU) asset | 65,801 | 65,517 |
| Total property, plant and equipment, net | \$ 8,735,056 | \$ 8,072,519 |

For the six months ended June 30, 2020, construction-in-progress relates primarily to the La Lucha project in Mexico.

5. Corporate Credit Facilities, Convertible Debentures and Interest-Bearing Loans and Borrowings

5.1 Corporate Credit Facilities

The corporate credit facilities are summarized in the table below:

| | Facility size | Amount drawn as at Jun. 30, 2020 | Outstanding letters of credit | Available capacity | Maturity | Amount drawn as at Dec. 31, 2019 |
|---|---------------------|----------------------------------|-------------------------------|--------------------|-----------|----------------------------------|
| Syndicated revolving facility ⁽¹⁾ | \$ 1,000,000 | \$ 431,223 | \$ 113,582 | \$ 455,195 | Jun. 2024 | \$ 175,689 |
| Bilateral letter of credit facility | 150,000 | — | 142,302 | 7,698 | Mar. 2022 | — |
| Export credit agency backed letter of credit facility | 100,000 | — | 13,908 | 86,092 | Mar. 2021 | — |
| EBSA bridge facility ⁽²⁾ | 495,000 | 135,000 | — | — | Jan. 2021 | n/a |
| Total | \$ 1,745,000 | \$ 566,223 | \$ 269,792 | \$ 548,985 | | \$ 175,689 |
| Less: deferred financing costs | | 3,186 | | | | 4,305 |
| Total, net | | \$ 563,037 | | | | \$ 171,384 |

(1) The amount drawn on the syndicated revolving facility comprises \$216.6 million USD converted to CAD at the period-end exchange rate, \$- million CAD and €90 million converted to CAD at the period-end exchange rate (December 31, 2019 - €107 million and \$20 million).

(2) The amount drawn on the EBSA bridge facility comprises \$135 million CAD.

During the six months ended June 30, 2020, Northland made net drawdowns of \$368 million on the syndicated revolving facility, with remaining movement in the period due to foreign exchange fluctuations.

In January 2020, Northland entered into a \$495 million 12-month bridge credit facility as part of the initial funding for the EBSA Acquisition. During the six months ended June 30, 2020, Northland drew the facility in full and made partial repayments, resulting in net drawdowns of \$135 million. Subsequent to the quarter-end, Northland entered into a long-term financing arrangement for EBSA (refer to Note 5.3) and the interim bridge facility was fully repaid.

In the first quarter of 2020, the size of the bilateral letter of credit facility was increased to \$150 million from \$100 million.

Amounts drawn under the syndicated revolving facility are collateralized by a debenture security and general security agreement that constitutes a first-priority lien on all of the real property and present and future property and assets of Northland.

5.2 Convertible Debentures

The 2020 Debentures had a maturity of June 30, 2020 and were convertible into Shares at a conversion price of \$21.60 per share at any time prior to the maturity date.

At issuance, Northland estimated the fair value of the embedded holder option as nominal, and as a result, the entire amount of the Debentures was classified as a liability. The payment of convertible unsecured subordinated debenture principal and interest was subordinated in right of payment to the prior payment of all senior indebtedness of Northland.

In the second quarter of 2020, Northland completed the early redemption of the 2020 Debentures. Holders converted approximately \$147 million of their 2020 Debentures into 6.8 million new common shares prior to the May 11, 2020,

redemption date. Northland redeemed the remaining approximately \$2 million of the 2020 Debentures in cash. As at June 30, 2020, all 2020 Debentures have been converted and there were no Debentures outstanding.

5.3 Interest-bearing Loans and Borrowings

On June 24, 2020, Northland entered into a long-term, non-recourse financing agreement on behalf of EBSA for an aggregate amount of approximately \$465 million ("**EBSA Facility**"), inclusive of a Canadian dollar tranche and a Colombian peso tranche. The financing closed in July 2020 and replaced the interim bridge credit facility ("**EBSA Bridge**") previously in place as well as facility-level borrowings. The EBSA Facility is structured as a \$450 million term loan and a \$15 million debt service reserve credit facility, for an initial two-year term, which Northland expects to renew annually. The facility has a blended interest rate of 5.3% and provides Northland with the ability to upsize EBSA's capital structure annually by increasing leverage commensurate with expected increases in EBSA's operating results.

As at June 30, 2020, interest-bearing loans of \$199 million, including fair value adjustments, were recognized in relation to credit facilities held by EBSA. The various facilities mature from 2024 - 2026 and bear interest at an all-in weighted average rate of 6.90% as at June 30, 2020. On July 10, 2020, Northland repaid the entire outstanding balance of the loans.

On June 30, 2020, Northland upsized the debt on the North Battleford loan, generating gross proceeds of \$52 million at an effective interest rate of 2.1%. The bond principal increased by \$44 million to \$577 million. Net proceeds will be used for general corporate purposes and to fund growth.

6. Equity

6.1 Common Shares and Class A Shares

Northland is authorized to issue an unlimited number of Shares. The terms and conditions of Northland's Class A Shares are defined in Northland's articles of incorporation. The Class A Shares are convertible into Shares on a one-for-one basis.

The change in Shares and Class A Shares during 2020 and 2019 was as follows:

| | June 30, 2020 | | December 31, 2019 | |
|---|--------------------|---------------------|--------------------|---------------------|
| | Shares | Amount | Shares | Amount |
| Shares outstanding, beginning of year | 179,441,219 | \$ 2,428,594 | 179,201,743 | \$ 2,423,421 |
| Conversion of subscription receipts [Note 6.4] | 14,289,000 | 341,744 | — | — |
| Conversion of debentures | 6,896,136 | 148,908 | 239,476 | 5,173 |
| Shares outstanding, end of period | 200,626,355 | \$ 2,919,246 | 179,441,219 | \$ 2,428,594 |
| Class A shares | 1,000,000 | 14,615 | 1,000,000 | 14,615 |
| Total common and convertible shares outstanding, end of period | 201,626,355 | \$ 2,933,861 | 180,441,219 | \$ 2,443,209 |

Share-based compensation

Northland's Long-Term Incentive Plan (**LTIP**) provides for a maximum of 3.1 million Shares to be reserved and available for grant to employees of Northland and its subsidiaries. As at June 30, 2020, 1.2 million Shares remain available for future issuance under the LTIP. Shares may be awarded based on development profits, which arise from new projects or acquisitions ("**Development LTIP**"). The costs recognized for LTIP in the period depend on management's best estimate of a project's expected development profit and expected timing of project milestones. Awards under the LTIP may be settled in Shares or in cash, at the discretion of Northland's Board of Directors. Shares may also be awarded under the LTIP to recognize achievements or attract and retain executives ("**Deferred Rights**"). Grants of Deferred Rights vest over a maximum of a three-year period, and the expected cost is expensed over the vesting period.

For the three and six months ended June 30, 2020, Northland capitalized \$0.2 million (2019 - \$0.6 million and \$1.1 million) and expensed \$0.8 million and \$1.1 million (2019 - \$0.1 million and \$0.2 million) of costs, respectively, under the LTIP. No forfeitures are assumed to occur. The balance of accrued awards related to the Development LTIP is shown in liabilities because these awards are expected to be settled in cash.

In addition to the LTIP, stock-based compensation in the form of Restricted Share Units (**RSU**) and Deferred Share Units (**DSU**) may be granted by Northland to employees and directors. These awards are settled and paid in cash and accounted for as a liability until paid.

6.2 Preferred Shares

Preferred share dividends, excluding tax, were paid as follows:

| | Three months ended June 30, | | Six months ended June 30, | |
|--------------|-----------------------------|-----------------|---------------------------|-----------------|
| | 2020 | 2019 | 2020 | 2019 |
| Series 1 | \$ 988 | \$ 988 | \$ 1,977 | \$ 1,977 |
| Series 2 | 414 | 418 | 830 | 835 |
| Series 3 | 1,525 | 1,525 | 3,048 | 3,048 |
| Total | \$ 2,927 | \$ 2,931 | \$ 5,855 | \$ 5,860 |

6.3 Dividends

For the three and six months ended June 30, 2020, Northland declared \$0.30 and \$0.60 dividends per share, respectively, as well as the dividend equivalent amount owed to subscription receipt holders [Note 6.4], resulting in total dividends declared of \$60 million and \$124 million (2019 - \$54 million and \$108 million).

6.4 Subscription Receipts

As a result of the close of the EBSA Acquisition on January 14, 2020 [Note 3.1], gross proceeds of \$347 million from the subscription receipts, less applicable transaction costs, were converted to 14,289,000 common shares and a dividend equivalent cash payment equal to \$0.40 per subscription receipt, totaling \$6 million, was paid to subscription receipt holders.

7. Non-controlling Interests

Non-controlling interests relate to the interests not owned by Northland. Subsidiaries with non-controlling interests that are material to Northland's interim consolidated financial statements include Gemini (40%), Nordsee One (15%) and CEEC (32%). CEEC has voting control of Kirkland Lake but ownership interest of 8.8% as a result of non-voting ownership interest held by third-parties.

Summarized financial information for subsidiaries with material non-controlling interests in the interim consolidated balance sheets (shown at 100% totals) are as follows:

| As at June 30, 2020 | Current assets ⁽¹⁾ | Long-term assets | Current liabilities | Long-term liabilities |
|----------------------|-------------------------------|---------------------|---------------------|-----------------------|
| Gemini | \$ 268,077 | \$ 3,321,228 | \$ 291,694 | \$ 2,783,104 |
| Nordsee One | 163,180 | 1,407,915 | 182,778 | 887,274 |
| CEEC | 27,831 | 24,272 | 13,538 | 11,327 |
| Other ⁽²⁾ | 115,272 | 994,125 | 101,166 | 870,099 |
| Total | \$ 574,360 | \$ 5,747,540 | \$ 589,176 | \$ 4,551,804 |

| As at December 31, 2019 | Current assets ⁽¹⁾ | Long-term assets | Current liabilities | Long-term liabilities |
|-------------------------|-------------------------------|---------------------|---------------------|-----------------------|
| Gemini | \$ 352,841 | \$ 3,232,175 | \$ 280,529 | \$ 2,744,762 |
| Nordsee One | 99,870 | 1,467,361 | 159,001 | 923,136 |
| CEEC | 30,220 | 24,440 | 9,529 | 10,674 |
| Other ⁽²⁾ | 34,333 | 741,739 | 34,003 | 654,224 |
| Total | \$ 517,264 | \$ 5,465,715 | \$ 483,062 | \$ 4,332,796 |

(1) As at June 30, 2020, restricted cash of \$48.3million (2019 - \$147million) is included for Gemini and 30.5 million (2019 - nil) for Nordsee One where the availability of funds is intended for debt repayments.

(2) Other includes subsidiaries with non-controlling interests that are not material to Northland's interim consolidated financial statements, including: McLean's (50%), Grand Bend (50%), Cochrane Solar (37.5%), Energia (12%) and EBSA (0.8%).

As at June 30, 2020, Northland had an outstanding receivable balance of \$39 million from Cochrane Solar's First Nations partner (2019 - \$40 million). This balance appears at a fair value of \$35 million (2019 - \$37 million) on the interim consolidated balance sheets, including \$4 million classified as "trade and other receivables" and the remaining portion as "other assets".

The change in material non-controlling interests during 2020 and 2019 is as follows:

| | | Gemini | Nordsee One | | CEEC | | Other ⁽²⁾ | Total | | |
|--|----|----------|-------------|----------|------|---------|----------------------|----------|----|-----------|
| As at January 1, 2019 | \$ | 218,504 | \$ | 51,951 | \$ | 141,574 | \$ | 56,885 | \$ | 468,914 |
| Net income (loss) attributable ⁽¹⁾ | | 92,830 | | 17,963 | | 11,633 | | 8,564 | | 130,990 |
| Dividends and distributions declared ⁽¹⁾ | | (63,319) | | (17,233) | | — | | (18,875) | | (99,427) |
| Allocation of other comprehensive income (loss) ⁽¹⁾ | | (46,388) | | (5,596) | | — | | (1,349) | | (53,333) |
| As at December 31, 2019 | \$ | 201,627 | \$ | 47,085 | \$ | 153,207 | \$ | 45,225 | \$ | 447,144 |
| Non-controlling interest acquired [Note 3] | | — | | — | | — | | 2,645 | | 2,645 |
| Net income (loss) attributable ⁽¹⁾ | | 73,520 | | 9,879 | | 5,523 | | 6,322 | | 95,244 |
| Dividends and distributions declared ⁽¹⁾ | | (83,022) | | (8,678) | | — | | (16,553) | | (108,253) |
| Allocation of other comprehensive income (loss) ⁽¹⁾ | | (6,976) | | 2,120 | | — | | (5,111) | | (9,967) |
| As at June 30, 2020 | \$ | 185,149 | \$ | 50,406 | \$ | 158,730 | \$ | 32,528 | \$ | 426,813 |

(1) Net income (loss), dividends and distributions, and other comprehensive income (loss) are shown at the respective non-controlling interest share.

(2) Other includes subsidiaries with non-controlling interests that are not material to Northland's interim consolidated financial statements, including: McLean's (50%), Grand Bend (50%), Cochrane Solar (37.5%), Energia (12%) and EBSA (0.8%).

8. Financial Instruments

The derivative financial instruments consist of the following:

| As at June 30, 2020 | | Current assets | | Current liabilities | | Long-term assets | | Long-term liabilities | | Total |
|--|-----------|-----------------------|-----------|----------------------------|-----------|-------------------------|-----------|------------------------------|-----------|------------------|
| Derivatives designated for hedge accounting | | | | | | | | | | |
| Canadian dollar interest rate swaps | \$ | — | \$ | (12,175) | \$ | — | \$ | (57,662) | \$ | (69,837) |
| U.S. dollar foreign exchange contracts | | 521 | | — | | — | | — | | 521 |
| Euro interest rate swaps | | — | | (83,361) | | — | | (339,166) | | (422,527) |
| Euro foreign exchange contracts | | 3,305 | | (2,235) | | 14,237 | | (34,825) | | (19,518) |
| Power forward contracts | | 134 | | (3,135) | | — | | (1,334) | | (4,335) |
| Derivatives not designated for hedge accounting | | | | | | | | | | |
| Canadian dollar interest rate swaps | | — | | (33,696) | | — | | — | | (33,696) |
| U.S. dollar foreign exchange contracts | | 492 | | — | | 469 | | — | | 961 |
| Euro foreign exchange contracts | | 8,308 | | (513) | | 18,278 | | (239) | | 25,834 |
| Gas forward contracts | | 2,717 | | (15,245) | | 113 | | (7,747) | | (20,162) |
| Power forward contracts | | 139 | | (76) | | — | | (79) | | (16) |
| Total | \$ | 15,616 | \$ | (150,436) | \$ | 33,097 | \$ | (441,052) | \$ | (542,775) |

| As at December 31, 2019 | Current assets | Current liabilities | Long-term assets | Long-term liabilities | Total |
|--|------------------|---------------------|------------------|-----------------------|---------------------|
| Derivatives designated for hedge accounting | | | | | |
| Canadian dollar interest rate swaps | \$ 75 | \$ (7,199) | \$ 166 | \$ (35,305) | \$ (42,263) |
| U.S. dollar foreign exchange contracts | 424 | — | — | — | 424 |
| Euro interest rate swaps | — | (82,713) | — | (287,495) | (370,208) |
| Euro foreign exchange contracts | 4,240 | (76) | 10,668 | (49,340) | (34,508) |
| Power forward contracts | 138 | (574) | — | (171) | (607) |
| Derivatives not designated for hedge accounting | | | | | |
| Canadian dollar interest rate swaps | — | (23,467) | — | — | (23,467) |
| U.S. dollar foreign exchange contracts | — | (512) | — | (273) | (785) |
| Euro foreign exchange contracts | 11,508 | (32) | 22,189 | (2,361) | 31,304 |
| Colombian peso foreign exchange contracts | 28,593 | — | — | — | 28,593 |
| Gas forward contracts | 2,649 | (14,883) | 575 | (15,496) | (27,155) |
| Power forward contracts | 10 | (116) | 6 | — | (100) |
| Total | \$ 47,637 | \$ (129,572) | \$ 33,604 | \$ (390,441) | \$ (438,772) |

The change in derivative financial instruments for the six months ended June 30, 2020 and 2019 is as follows:

| | Designated in hedge relationships | | | | | Foreign exchange gain (loss) | Balance as at Jun. 30, 2020 asset (liability) |
|---|---|--|---|--|--|------------------------------|---|
| | Balance as at Dec. 31, 2019 asset (liability) | Changes in fair value recognized in OCI ⁽¹⁾ | Cash and accrued payments/(receipts) ⁽²⁾ | Unrealized fair value changes ⁽²⁾ | Fair value changes on derivatives not designated in hedge relationships ⁽²⁾ | | |
| Canadian dollar interest rate swaps | \$ (65,730) | \$ (30,550) | \$ 4,775 | \$ (1,800) | \$ (10,228) | \$ — | \$ (103,533) |
| Euro interest rate swaps | (370,208) | (62,981) | 35,516 | (6,830) | — | (18,024) | (422,527) |
| Gas forward contracts | (27,155) | — | — | — | 6,993 | — | (20,162) |
| Power forward contracts | (707) | (2,608) | — | (1,139) | 103 | — | (4,351) |
| U.S. dollar foreign exchange contracts | (361) | 92 | — | 5 | 1,746 | — | 1,482 |
| Euro foreign exchange contracts | (3,204) | 14,545 | (360) | 3,791 | (8,654) | 198 | 6,316 |
| Colombian peso foreign exchange contracts | 28,593 | — | — | — | (28,593) | — | — |
| Total | \$ (438,772) | \$ (81,502) | \$ 39,931 | \$ (5,973) | \$ (38,633) | \$ (17,826) | \$ (542,775) |

(1) Amounts recognized in "Change in fair value of hedged derivative contracts" in the interim consolidated statements of comprehensive income (loss).

(2) Amounts recognized in "Fair value (gain) loss on derivative contracts" in the interim consolidated statements of income (loss).

| | Balance as at Dec. 31, 2018 asset (liability) | Designated in hedge relationships | | | Fair value changes on derivatives not designated in hedge relationships ⁽²⁾ | Foreign exchange gain (loss) | Balance as at Jun. 30, 2019 asset (liability) |
|---|--|---|---|--|--|------------------------------------|--|
| | | Changes in fair value recognized in OCI ⁽¹⁾ | Cash and accrued payments/ (receipts) ⁽²⁾ | Unrealized fair value changes ⁽²⁾ | | | |
| Canadian dollar interest rate swaps | \$ (61,513) | \$ (14,700) | \$ 3,995 | \$ (3,326) | \$ (5,265) | \$ — | \$ (80,809) |
| Euro interest rate swaps | (310,332) | (159,892) | 35,811 | (8,842) | — | 16,435 | (426,820) |
| Gas forward contracts | (41,674) | — | — | — | 6,772 | — | (34,902) |
| Power forward contracts | 1,282 | (1,482) | — | (264) | — | — | (464) |
| U.S. dollar foreign exchange contracts | 1,824 | (291) | — | 29 | — | — | 1,562 |
| Euro foreign exchange contracts | (126,744) | 52,190 | 82 | 2,531 | 37,229 | — | (34,712) |
| Total | \$ (537,157) | \$ (124,175) | \$ 39,888 | \$ (9,872) | \$ 38,736 | \$ 16,435 | \$ (576,145) |

(1) Amounts recognized in "Change in fair value of hedged derivative contracts" in the interim consolidated statements of comprehensive income (loss).

(2) Amounts recognized in "Fair value (gain) loss on derivative contracts" in the interim consolidated statements of income (loss).

The objective of Northland's hedges is to reduce volatility in its cash flow related to changes in foreign exchange, interest rates and market prices for gas and power. The nature of the risks that Northland is exposed to and the related hedge objectives did not change in the three and six months ended June 30, 2020.

9. Net Income (Loss) per Share

The basic and diluted net income (loss) is calculated as follows:

| | Three months ended June 30, | | Six months ended June 30, | |
|---|-----------------------------|------------------|---------------------------|-------------------|
| | 2020 | 2019 | 2020 | 2019 |
| Net income (loss) for the period attributable to common shareholders | \$ 55,245 | \$ 53,820 | \$ 254,052 | \$ 197,434 |
| Less: preferred share dividends, net | (2,927) | (2,931) | (5,855) | (5,860) |
| Net income (loss) attributable to common shareholders for basic earnings | \$ 52,318 | \$ 50,889 | \$ 248,197 | \$ 191,574 |
| Add back: convertible unsecured subordinated debentures interest and amortization | 422 | 1,620 | 1,995 | 3,253 |
| Net income (loss) attributable to common shareholders for diluted earnings | \$ 52,740 | \$ 52,509 | \$ 250,192 | \$ 194,827 |

The basic and diluted share amounts are calculated as follows:

| | Three months ended June 30, | | Six months ended June 30, | |
|---|-----------------------------|--------------------|---------------------------|--------------------|
| | 2020 | 2019 | 2020 | 2019 |
| Weighted average number of Shares outstanding | 197,841,578 | 179,246,009 | 194,711,430 | 179,224,551 |
| Weighted average number of Class A shares | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| Weighted average number of Shares outstanding, basic | 198,841,578 | 180,246,009 | 195,711,430 | 180,224,551 |
| Effect of dilutive securities: | | | | |
| Convertible unsecured subordinated debentures | 2,784,777 | 7,174,620 | 4,815,771 | 7,400,003 |
| Weighted average number of Shares outstanding, diluted | 201,626,355 | 187,420,629 | 200,527,201 | 187,624,554 |

10. Finance Costs

Net finance costs consist of the following:

| | | Three months ended June 30, | | Six months ended June 30, | |
|--|-----------|-----------------------------|------------------|---------------------------|-------------------|
| | | 2020 | 2019 | 2020 | 2019 |
| Interest on debt, borrowings and bank fees | \$ | 78,558 | \$ 72,998 | \$ 166,909 | \$ 146,281 |
| Amortization of deferred financing costs | | 8,430 | 5,990 | 15,478 | 11,994 |
| Discount on provisions for decommissioning liabilities | | 1,145 | 1,131 | 2,272 | 2,245 |
| Lease interest | | 515 | 374 | 893 | 712 |
| Finance income | | (737) | (967) | (4,265) | (1,851) |
| Finance costs, net | \$ | 87,911 | \$ 79,526 | \$ 181,287 | \$ 159,381 |

For the three and six months ended June 30, 2020, no interest (2019 - \$7.2 million and \$14.6 million) was incurred related to facilities under construction, which was capitalized and included in construction-in-progress.

11. Operating Segment Information

Northland identified the operating segments as outlined in the table below based on the nature of operations and asset class. Northland analyzes the performance of its operating segments based on their operating income, which is defined as revenue less operating expenses.

Significant information for each segment for the interim consolidated statements of income (loss) is as follows:

| Three months ended June 30, 2020 | Offshore wind | Thermal | On-shore renewable | Utility | Other ⁽¹⁾ | Eliminations | Total |
|------------------------------------|---------------|-----------|--------------------|-----------|----------------------|--------------|------------|
| External sales | \$ 214,764 | \$ 92,465 | \$ 60,786 | \$ 55,368 | \$ 5,848 | \$ — | \$ 429,231 |
| Inter-company sales ⁽¹⁾ | — | — | — | — | 43,332 | (43,332) | — |
| Total sales | \$ 214,764 | \$ 92,465 | \$ 60,786 | \$ 55,368 | \$ 49,180 | \$ (43,332) | \$ 429,231 |
| Cost of sales | — | 21,240 | — | 17,037 | 5,445 | — | 43,722 |
| Operating costs | 41,166 | 13,037 | 7,036 | 12,147 | — | — | 73,386 |
| General and administrative costs | 1,677 | 87 | 224 | 2,319 | 30,601 | — | 34,908 |
| Depreciation of PP&E | 85,393 | 12,448 | 22,022 | 10,390 | 1,786 | — | 132,039 |
| Other income ⁽²⁾ | — | (3,017) | — | — | (948) | — | (3,965) |
| Operating income | \$ 86,528 | \$ 48,670 | \$ 31,504 | \$ 13,475 | \$ 12,296 | \$ (43,332) | \$ 149,141 |
| Finance costs, net | \$ 54,455 | \$ 13,494 | \$ 14,396 | \$ 2,865 | \$ 2,701 | \$ — | \$ 87,911 |

(1) Other external sales includes energy marketing activities. Other inter-segment sales include inter-company management fees, energy marketing activities and maintenance services, which are eliminated on consolidation.

(2) Other income includes investment income and finance lease income.

| Three months ended June 30, 2019 | Offshore wind | Thermal | On-shore renewable | Utility | Other ⁽¹⁾ | Eliminations | Total |
|-------------------------------------|------------------|-----------|-----------------------|---------|----------------------|--------------|------------|
| External sales | \$ 193,139 | \$ 90,864 | \$ 58,103 | \$ — | \$ 1,716 | \$ — | \$ 343,822 |
| Inter-company sales | — | — | — | — | 28,581 | (28,581) | — |
| Total sales | \$ 193,139 | \$ 90,864 | \$ 58,103 | \$ — | \$ 30,297 | \$ (28,581) | \$ 343,822 |
| Cost of sales | — | 19,668 | — | — | 2,151 | — | 21,819 |
| Operating costs | 32,906 | 13,309 | 8,039 | — | — | — | 54,254 |
| General and administrative costs | 1,626 | 309 | 904 | — | 18,717 | — | 21,556 |
| Depreciation of PP&E | 67,597 | 12,487 | 23,285 | — | 684 | — | 104,053 |
| Other income ⁽²⁾ | — | (3,106) | — | — | (699) | — | (3,805) |
| Operating income | \$ 91,010 | \$ 48,197 | \$ 25,875 | \$ — | \$ 9,444 | \$ (28,581) | \$ 145,945 |
| Finance costs, net | \$ 46,495 | \$ 14,185 | \$ 14,811 | \$ — | \$ 4,035 | \$ — | \$ 79,526 |

(1) Other external sales includes energy marketing activities. Other inter-segment sales include inter-company management fees, energy marketing activities and maintenance services, which are eliminated on consolidation.

(2) Other income includes investment income and finance lease income.

| Six months ended June 30, 2020 | Offshore wind | Thermal | On-shore renewable | Utility | Other ⁽¹⁾ | Eliminations | Total |
|------------------------------------|------------------|------------|-----------------------|------------|----------------------|--------------|--------------|
| External sales | \$ 659,748 | \$ 207,330 | \$ 113,766 | \$ 105,039 | \$ 11,043 | \$ — | \$ 1,096,926 |
| Inter-company sales ⁽¹⁾ | — | — | — | — | 98,266 | (98,266) | — |
| Total sales | \$ 659,748 | \$ 207,330 | \$ 113,766 | \$ 105,039 | \$ 109,309 | \$ (98,266) | \$ 1,096,926 |
| Cost of sales | — | 49,058 | — | 33,766 | 9,818 | — | 92,642 |
| Operating costs | 77,478 | 24,993 | 13,830 | 23,897 | — | — | 140,198 |
| General and administrative costs | 3,957 | 166 | 421 | 3,913 | 58,110 | — | 66,567 |
| Depreciation of PP&E | 170,824 | 25,015 | 44,076 | 18,306 | 3,483 | — | 261,704 |
| Other income ⁽²⁾ | — | (6,055) | — | — | (1,822) | — | (7,877) |
| Operating income | \$ 407,489 | \$ 114,153 | \$ 55,439 | \$ 25,157 | \$ 39,720 | \$ (98,266) | \$ 543,692 |
| Finance costs, net | \$ 104,062 | \$ 27,066 | \$ 28,640 | \$ 8,052 | \$ 13,467 | \$ — | \$ 181,287 |

(1) Other external sales includes energy marketing activities. Other inter-segment sales include inter-company management fees, energy marketing activities and maintenance services, which are eliminated on consolidation.

(2) Other income includes investment income and finance lease income.

| Six months ended June 30, 2019 | Offshore wind | Thermal | On-shore renewable | Other ⁽¹⁾ | Eliminations | Total |
|-----------------------------------|---------------|------------|-----------------------|----------------------|--------------|------------|
| External sales | \$ 503,361 | \$ 215,187 | \$ 116,333 | \$ 7,481 | \$ — | \$ 842,362 |
| Inter-company sales | — | — | — | 77,881 | (77,881) | — |
| Total sales | \$ 503,361 | \$ 215,187 | \$ 116,333 | \$ 85,362 | \$ (77,881) | \$ 842,362 |
| Cost of sales | — | 54,911 | — | 6,525 | — | 61,436 |
| Operating costs | 66,034 | 24,971 | 15,694 | — | — | 106,699 |
| General and administrative costs | 3,389 | 338 | 1,247 | 34,841 | — | 39,815 |
| Depreciation of PP&E | 135,261 | 24,950 | 46,561 | 1,303 | — | 208,075 |
| Other income ⁽²⁾ | — | (6,224) | — | (972) | — | (7,196) |
| Operating income | \$ 298,677 | \$ 116,241 | \$ 52,831 | \$ 43,665 | \$ (77,881) | \$ 433,533 |
| Finance costs, net | \$ 93,413 | \$ 28,304 | \$ 29,516 | \$ 8,148 | \$ — | \$ 159,381 |

(1) Other external sales includes energy marketing activities. Other inter-segment sales include inter-company management fees, energy marketing activities and maintenance services, which are eliminated on consolidation.

(2) Other income includes investment income and finance lease income.

Significant information for each segment for the consolidated interim balance sheets is as follows:

| As at June 30, 2020 | Offshore wind | Thermal | On-shore renewable | Utility | Other | Total |
|---|---------------|------------|-----------------------|------------|-----------|---------------|
| PP&E, net | \$ 5,977,521 | \$ 878,926 | \$ 1,293,671 | \$ 549,540 | \$ 35,398 | \$ 8,735,056 |
| Contracts and other intangibles, net | 469,173 | 54,609 | — | 7,283 | 7,917 | 538,982 |
| Goodwill | — | 150,201 | 54,741 | 490,185 | — | 695,127 |
| Equity-accounted investments ⁽¹⁾ | — | — | — | — | 4,714 | 4,714 |
| Total assets | 7,196,874 | 1,388,631 | 1,441,777 | 1,133,157 | 281,806 | \$ 11,442,245 |

(1) Includes investments in associates and joint ventures.

| As at December 31, 2019 | Offshore wind | Thermal | On-shore renewable | Other | Total |
|---|---------------|------------|-----------------------|-----------|---------------|
| PP&E, net | \$ 5,896,431 | \$ 901,963 | \$ 1,235,757 | \$ 38,368 | \$ 8,072,519 |
| Contracts and other intangibles, net | 463,363 | 57,687 | — | — | 521,050 |
| Goodwill | — | 150,201 | 54,741 | — | 204,942 |
| Equity-accounted investments ⁽¹⁾ | — | — | — | 5,263 | 5,263 |
| Total assets | 7,121,648 | 1,429,373 | 1,368,631 | 559,016 | \$ 10,478,668 |

(1) Includes investments in associates and joint ventures.

Information on operations by geographic area is as follows:

Sales

| | | Three months ended June 30, | | | Six months ended June 30, | |
|---------------|-----------|-----------------------------|-------------------|-----------|---------------------------|-------------------|
| | | 2020 | 2019 | | 2020 | 2019 |
| Europe | \$ | 214,764 | \$ 193,139 | \$ | 659,748 | \$ 503,361 |
| North America | | 159,099 | 150,683 | | 332,139 | 339,001 |
| Latin America | | 55,368 | — | | 105,039 | — |
| Total | \$ | 429,231 | \$ 343,822 | \$ | 1,096,926 | \$ 842,362 |

Property, plant and equipment, net

| As at | | June 30, 2020 | December 31, 2019 |
|-----------------------|-----------|------------------|---------------------|
| Europe ⁽¹⁾ | \$ | 5,999,071 | \$ 5,916,661 |
| North America | | 2,047,578 | 2,114,748 |
| Latin America | | 688,407 | 41,110 |
| Total | \$ | 8,735,056 | \$ 8,072,519 |

(1) Includes PP&E related to non-operating corporate assets.

12. Litigation, Claims, Contingencies and Commitments

Litigation, claims and other contingencies arise from time to time in the ordinary course of business for Northland. None of these contingencies, individually or in aggregate, are expected to result in a liability that would have a material adverse effect on Northland. Specific matters that arose during the six months ended June 30, 2020 are described below.

12.1 COVID-19

Each of Northland's operating facilities are deemed to be essential infrastructure and, as such, operations have continued uninterrupted to date. Accordingly, management has taken prudent and comprehensive measures to safeguard the health and well-being of all employees, contractors as well as host communities. All of Northland's facilities continue to operate as expected and preventative measures remain in place in accordance with Northland's crisis response plans and applicable local government directives. Management continues to actively monitor the situation, which remains uncertain, and may take further actions as required or recommended by authorities.

While there continues to be uncertainty with regard to the potential impact of COVID-19, as a result of the relative stability of Northland's revenues, management does not expect a material financial impact to Northland in 2020 due to COVID-19. Risks related to COVID-19 as a result of lower demand for power globally include increased negative pricing at Nordsee One and Deutsche Bucht, lower wholesale market-based prices at Gemini, higher unpaid curtailments in general, increased volatility in the value of financial instruments and reduction in sales and net earnings. Other risks include potential delays in construction timelines as a result of construction services and contractor unavailability or unavailability of key personnel resulting in the interruption of production and lower availability of power infrastructure, thus affecting sales, operating costs and net earnings.

12.2 Warranty Settlement and Other Proceeds

During the six months ended June 30, 2020, Nordsee One received proceeds from its turbine manufacturer, which filed for insolvency in 2019, to settle all warranty obligations for the remaining term of the original service agreement. Following the receipt of the full settlement ("warranty settlement") in the second quarter of 2020, Nordsee One relinquished its rights to make further warranty claims against the manufacturer. Northland recognized the proceeds as a reduction in "property, plant and equipment" in the consolidated balance sheets.

Other income primarily includes proceeds received from the sale of turbines originally intended for use with mono-bucket foundations at Deutsche Bucht as well as accrued insurance proceeds related to construction of Deutsche Bucht.

12.3 Milestone Payments for Development Project Acquisitions

In the course of business, Northland enters into acquisition agreements that may result in Northland making additional payments to the seller of a development project previously acquired upon the successful completion of certain milestones. As at June 30, 2020 these contingent payments were not recognized in the consolidated balance sheets and primarily relate to early stage offshore wind development projects.

Corporate Information

DIRECTORS AND EXECUTIVE OFFICERS OF NORTHLAND POWER INC.

DIRECTORS

Mr. John W. Brace (Chair)
Mr. James C. Temerty
Ms. Linda L. Bertoldi
Dr. Marie Bountrogianni
Ms. Lisa Colnett
Mr. Barry Gilmour
Mr. Russell Goodman
Mr. Keith Halbert
Mr. Ian Pearce

EXECUTIVE OFFICERS

Mr. Mike Crawley
President and Chief Executive Officer

Ms. Pauline Alimchandani
Chief Financial Officer

Mr. Troy Patton
Chief Operations Officer

Ms. Wendy Franks
Executive Vice President, Strategy and
Investment Management

Mr. Morten Melin
Executive Vice President, Construction

Mr. David Povall
Executive Vice President, Development

Mr. Michael D. Shadbolt
Vice President and General Counsel

Ms. Tracy Robillard
Secretary

GENERAL INFORMATION

REGISTRAR AND TRANSFER AGENT

Computershare Trust Company of Canada
100 University Avenue
Toronto, Ontario, Canada
M5J 2Y1
Attention: Equity Services

COMMON SHARES, DEBENTURES AND PREFERRED SHARES

Northland's common shares and Series 1, Series 2
and Series 3 preferred shares are listed on the
Toronto Stock Exchange and trade under the symbols
NPI, NPI.PR.A, NPI.PR.B and NPI. PR.C, respectively.

CONTACT INFORMATION

INVESTOR RELATIONS

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VISION

To be a top clean and green developer, constructor, owner, and operator of sustainable infrastructure assets, inspiring our people to achieve a sustainable and prosperous future for all stakeholders.



**NORTHLAND
POWER**

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