

Investor Presentation

January 2025



Investor Relations: Public

Forward Looking Statements



This written and accompanying oral presentation contains certain forward-looking statements and information within the meaning of Canadian securities laws concerning the business and operations of Northland Power Inc. and are provided for the purpose of presenting information about management's current expectations and plans. Readers are cautioned that such statements may not be appropriate for other purposes. Northland's actual results could differ materially from those expressed in, or implied by, these forward-looking statements and, accordingly, the events anticipated by the forward-looking statements may or may not transpire or occur. The forward-looking statements contained in this presentation are, unless otherwise indicated, stated as of the date hereof and are based on assumptions that were considered reasonable as of the date hereof. Other than as specifically required by law, Northland undertakes no obligation to update any forward-looking statements to reflect events or circumstances after such date or to reflect the occurrence of unanticipated events, whether as a result of new information, future events or results, or otherwise.

Forward-looking statements include statements that are not historical facts and are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "plans", "predicts", "believes", "estimates", "intends", "targets", "projects", "forecasts" or negative versions thereof and other similar expressions or future or conditional verbs such as "may", "will", "should", "would" and "could". These statements may include, without limitation, statements regarding future Adjusted EBITDA, Adjusted Free Cash Flow and Free Cash Flow, including respective per share amounts, dividend payour ratios, the timing for and attainment of the Hai Long and Baltic Power offshore wind, and Oneida energy storage projects' anticipated contributions to Adjusted EBITDA, Adjusted Free Cash Flow and Free Cash Flow, including receipt of any preconstruction revenues associated with such projects, the expected generating capacity and output of certain projects, potential for future production from project pipelines, cost and output of development projects, construction costs, the all-in interest cost for debt financing, the completion of construction, acquisitions, dispositions, whether partial or full, investments or financings and the timing thereof, the timing for and attainment of financial close, commercial operations and other significant milestones, for each project, the impact of currency and interest rate hedges, future funding requirements, and the future operations, business, financial condition, financial results, priorities, ongoing objectives (including ESG-related objectives and targets), strategies and the outlook of Northland, its subsidiaries and joint ventures. These statements are based upon certain material factors or assumptions that were applied in developing the forward-looking statements, including the design specifications of development projects, the provisions of contracts to which Northland or a subsidiary or joint venture is a party, management's current plan

Although these forward-looking statements are based upon management's current reasonable expectations and assumptions, they are subject to numerous risks and uncertainties. Some of the factors that could cause results or events to differ from current expectations include, but are not limited to, risks associated with sales contracts, the emergence of widespread health emergencies or pandemics, Northland's reliance on the performance of its offshore wind facilities at Gemini, Nordsee One and Deutsche Bucht for over 50% of its Adjusted EBITDA, counterparty and joint venture risks, contractual operating performance, variability of session of the factors that could remain performance or its offshore wind concentration, natural gas and power market risks, commodity price risks, power market risks, commodity price risks, power market risks, commodity price risks, perational risks, recovery of utility operating costs, Northland's ability to resolve issues/delays with the relevant regulatory and/or government authorities, permitting, construction risks, project development risks, integration and acquisition risks, procurement and supply chain risks, financing risks, disposition and joint-venture risks, competition risks, interest rate and refinancing risks, liquidity risk, inflation risks, commodity availability and cost risk, construction material cost risks, impacts of regional or global conflicts, credit rating risk, currency fluctuation risk, variability of cash flow and potential impact on dividends, taxation, natural events, environmental risks, climate change, health and worker safety risks, including investigations related thereto, market compliance risk, government regulations and policy risks, utility rate regulation risks, international activities, cybersecurity, data protection and reliance on information technology, labor relations, labor shortage risk, management transition risk and legal contingencies, and the other factors described in Northland operates in, large project risk, reputational risk, insura

Certain forward-looking statements in this presentation, including, but not limited to our projected Adjusted EBITDA and Free Cash Flow also constitute a "financial outlook" within the meaning of applicable securities laws. Financial outlook involves statements about Northland's prospective financial performance, financial position or cash flows and is based on and subject to the assumptions about future economic conditions and courses of action and the risk factors described above in respect of forward-looking information generally, as well as any other specific assumptions and risk factors in relation to such financial outlook noted in this presentation. Such assumptions are based on management's assessment of the relevant information currently available, and any financial outlook included in this presentation is provided for the purpose of helping readers understand Northland's current expectations and plans for the future. Readers are cautioned that reliance on any financial outlook may not be appropriate for other purposes or in other circumstances and that the risk factors described above, or other factors may cause actual results to differ materially from any financial outlook. The actual results of Northland's operations will likely vary from the amounts set forth in any financial outlook and such variances may be material.

All figures are presented in Canadian dollars unless otherwise indicated. Unless otherwise indicated, the statistical and financial data in this presentation is presented as of September 30, 2024.

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Reporting of Non-IFRS Financial Measures



This investor presentation includes references to Northland's Adjusted EBITDA, Adjusted Free Cash Flow and Free Cash Flow and applicable payout ratios and per share amounts, which are measures not prescribed by International Financial Reporting Standards (IFRS), and therefore do not have any standardized meaning under IFRS and may not be comparable to similar measures presented by other companies. These measures should not be considered alternatives to net income (loss), cash flow from (used in) operating activities or other measures of financial performance calculated in accordance with IFRS. Rather, these measures are provided to complement IFRS measures in the analysis of Northland's results of operations from management's perspectives. Management believes that Adjusted EBITDA, Adjusted Free Cash Flow and Free Cash Flow and applicable payout ratios and per share amounts are widely-accepted and understood financial indicators used by investors and security analysts to assess the performance of a company. These measures provide investors with additional information to assist them in understanding these critical components of the company's financial performance, including its ability to generate cash through its current operations.

Adjusted EBITDA

Adjusted EBITDA represents the core operating performance of the business excluding leverage, income tax and non-core accounting items. Adjusted EBITDA is calculated as Northland's share of net income (loss) adjusted for the provision for (recovery of) income taxes; depreciation of property, plant and equipment; amortization of contracts and other intangible assets; impairment/write-off of capitalized growth projects; net finance costs; interest income from Gemini; fair value (gain) loss on derivative contracts; foreign exchange (gain) loss; (gain) loss on sale of operating or full divestiture of development facilities; exclusion of Northland's share of (profit) loss from equity accounted investees, net of sell-downs; including Northland's share of Adjusted EBITDA from equity accounted investees; including gain (loss) on dilution of controlled development assets; costs attributable to an asset or business acquisition and other adjustments as appropriate, such as management and incentive fees earned by Northland from non-wholly owned assets. For clarity, Northland's Adjusted EBITDA reflects a reduction of its share of general and administrative costs during development and construction that do not qualify for capitalization. Management believes Adjusted EBITDA is a meaningful measure of Northland's operating performance because it excludes certain items included in the calculation of net income (loss) that may not be appropriate determinants of long-term operating performance.

Free cash flow

Free Cash Flow is calculated by deducting growth-related expenditures and adjusting for historically incurred growth expenditures' recovery due to sell-down, from Adjusted Free Cash Flow. Management believes Free Cash Flow is a meaningful measure of Northland's ability to generate cash flow after growth-related costs to fund dividend payments. For clarity, Northland's Free Cash Flow includes a reduction for expenditures on development activities until an advanced project qualifies for capitalization under IFRS. The Adjusted Free Cash Flow and Free Cash Flow payout ratios, calculated using the respective financial measure, demonstrate the proportion of the respective measure paid as dividends, whether in cash, or in shares under Northland's dividend reinvestment plan ("DRIP"). The net payout ratios indicate the proportion of Free Cash Flow paid as cash dividends. The payout ratios generally reflect Northland's ability to fund growth-related expenditures and sustain dividends.

Adjusted Free Cash Flow

Commencing with the 2020 Annual Report, Northland introduced Adjusted Free Cash Flow, a supplementary non-IFRS measure, and associated per share amounts and payout ratios. Adjusted Free Cash Flow represents the cash generated from the business, before investment-related decisions, and available to pay dividends. Adjusted Free Cash Flow is calculated as Northland's share of cash provided by operating activities adjusted for short-term changes in operating working capital; non-expansionary capital expenditures; growth expenditures; interest incurred on outstanding debt (except for the interest on corporate-level debt raised to finance the capitalized growth project); scheduled principal repayments and net up financing proceeds; major maintenance and debt reserves; Northland's share of Adjusted Free Cash Flow from equity accounted investees; interest income from Northland's subordinated loan to Gemini ("Gemini sub-debt"); repayment of Gemini sub-debt; proceeds from government grants; preferred share dividends; gain (loss) from the sale of operating and development facilities and where net proceeds are received in respect of certain transactions entered in to generate cash flow as part of an active asset management strategy of the overall portfolio; and other adjustments as appropriate. Adjusted Free Cash Flow excludes pre-completion sales required to service debt and related operating costs for projects under construction and excludes costs attributable to an asset or business acquisition.

Where Northland controls the distribution policy of its investments, the Adjusted Free Cash Flow reflects Northland's portion of the investment's underlying Adjusted Free Cash Flow; otherwise, Northland includes the cash distributions received from the investment. Adjusted Free Cash Flow from foreign operations is translated to Canadian dollars at the exchange rate Northland realizes on cash distributions. Management believes Adjusted Free Cash Flow is a meaningful measure of Northland's ability to generate cash flow after ongoing obligations to reinvest in growth and fund dividend payments.

Readers should refer to the disclosure under "Non-IFRS Financial Measures" in Section 1 and Sections 5.5, 5.6 and 5.7 of the MD&A included in the 2023 Annual Report, which sections are incorporated by reference herein, for an explanation of key non-IFRS measures, and for a reconciliation of consolidated net income (loss) under IFRS to reported Adjusted EBITDA, a reconciliation of cash provided by operating activities under IFRS to reported Adjusted Free Cash Flow and Free Cash Flow and a reconciliation to non-IFRS measures before a definition change that was adopted in the second quarter of 2023.



Northland Overview



37+

Years of success



>1,200

Employees¹



~15_{yrs}

Weighted average contracted revenue life²



2.4 GW Under construction³



3.2 GW In operations³



90%+
Contracted revenue



BBB Credit rating⁴



\$4.8B
Market cap⁵



\$14B

Total assets⁶

- 1. Includes 557 employees at EBSA in Colombia. Includes all employees, permanent and temporary; full-time and part-time
- 2. Including gross operating and construction projects
- 3. Gross capacity gigawatts (GW)
- 4. S&P Global and Fitch ratings reaffirmed in 2024
- 5. Market cap as of January 3, 2025
- 6. As of Sept 30, 2024

2024 Highlights

Announced Christine Healy as Northland's

New CEO

Construction on track

\$7B

spent to date (est. total ~\$16B)

Successfully

exited non-core markets – Mexico & Japan Secured 15 yr PPA

Battery Storage

in Alberta, Canada



Half of jacket foundations installed and completed the installation of 1st offshore substation

Oneida

Major equipment installed and currently in precommissioning

Baltic Power

First components arrived in Poland with foundation installation starting in early 2025



Global Footprint



Operating Assets (Gross)



1.2 **GW** Offshore Wind



1.3 **GW** Onshore Wind/Solar



0.7 GW Natural Gas

Assets under Construction (Gross)



2.2 GW Offshore Wind



0.3 GW Energy Storage



Canada:

U.S.:

Operating: 1,246 MW

Construction: 250 MW

Operating: 220 MW

Colombia:

Operating Utility

Operating: 16 MW

Europe (Offshore Wind):

Operating: 1,192 MW

Construction: 1,140 MW

Spain:

Operating: 559 MW

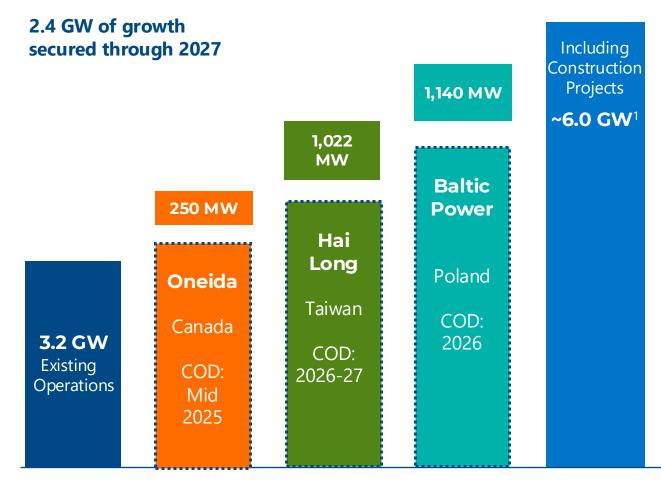
Taiwan:

Construction: 1,022 MW





Significant Construction Pipeline



Secured Financial Growth

Investment grade balance sheet with fully funded construction program

2019





2023 2027E

 Based on installed gross capacity and before any potential sell downs. Excludes any further potential developments during this time.

2. See Reporting of Non-IFRS Measures

2024E 2027E Once Construction Projects

Commence Operations

Leadership Team

NORTHLAND

Christine Healy - President & CEO



- Christine most recently served as President of AMEA (Asia, Middle East, Australia) for AtkinsRealis.
- Previous experience at TotalEnergies includes Senior Vice President for Carbon Neutrality and Continental Europe,
 President & CEO of Total E&P Canada and at Maersk Oil and Gas as Chief Strategy Officer and General Counsel.
 Shower pared one of the Clobal Top 275 Female Influencers of the Energy Sector and is a board member of Calgarian
- She was named one of the Global Top 275 Female Influencers of the Energy Sector and is a board member of Calgary based CNRL (one of top 10 largest companies in Canada).

Adam Beaumont



(Interim) Chief Financial Officer

- More than 18 years of professional experience
- Previously, Northland's VP
 Finance & Head of Capital Markets

Yonni Fushman



Chief Administrative & Legal Officer

- More than 20 years of professional experience
- Previously, Aecon's Chief Legal Officer, Chief Sustainability Officer & Corporate Secretary

Rachel Stephenson



Chief People Officer

- More than 20 years of professional experience
- Previously, SVP Human Resources at Signify and VP Human Resources at Schneider Electric

Pierre-Emmanuel Frot



EVP, Project Management

- More than 25 years of professional experience
- Previously, consultant in project delivery, contracting, crisis and claim management

Toby Edmonds



EVP, Offshore Wind

- More than 25 years of professional experience
- Previously, COO, Interim CEO and Chief Technical Officer at Maple Power

Calvin MacCormack



EVP, Efficient Natural Gas & Utilities

- More than 25 years of professional experience
- Previously, VP
 Operations, Madrid, he
 led the establishment
 of Northland's
 operations in Spain

Michelle Chislett

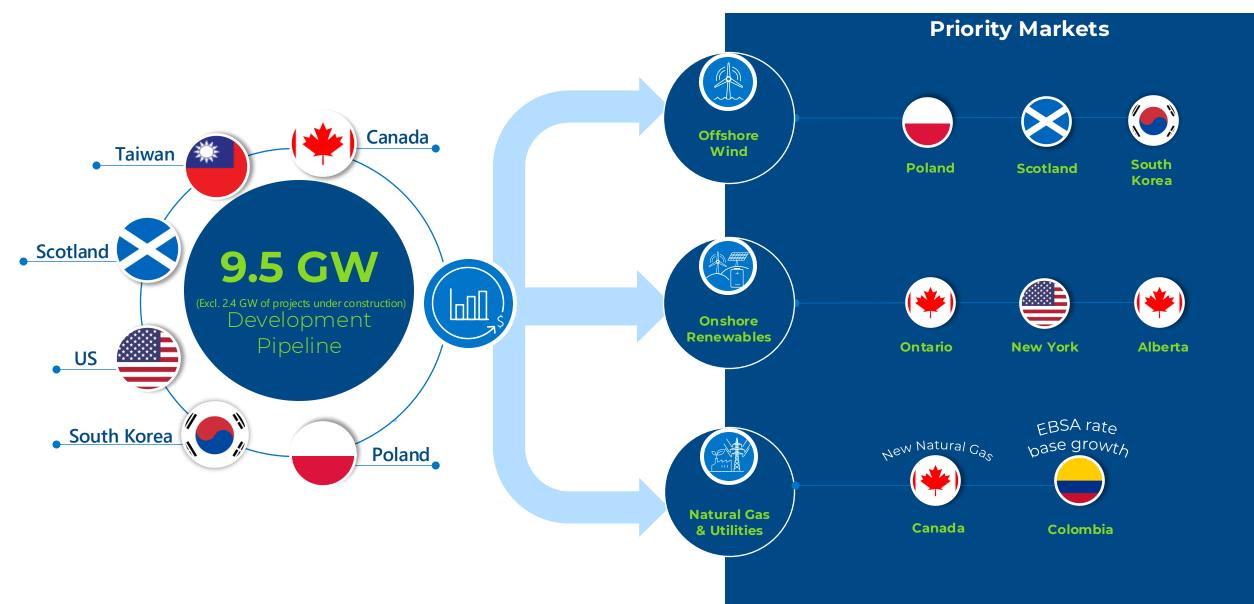


EVP, Onshore Renewables

- More than 20 years of professional experience
- Previously, Country Manager with SunEdison and VP Business Dev. with GDF SUEZ

NORTHLAND

Growth Markets



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Construction Progress Milestones

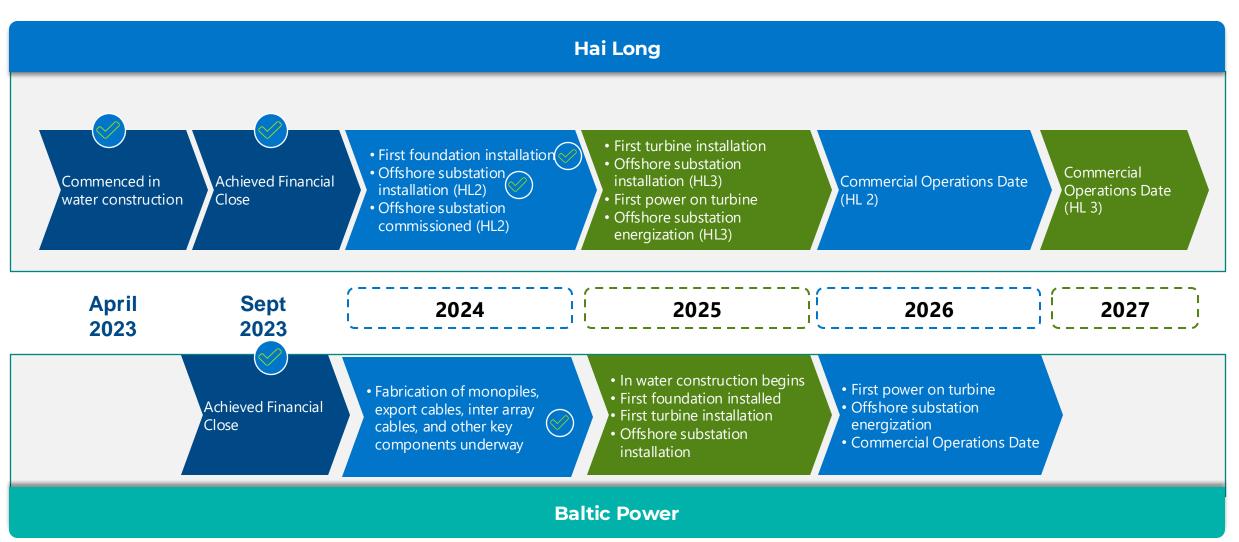
	Hai Long	Baltic Power	Oneida
	1GW Offshore Wind, Taiwan	1.1GW Offshore Wind, Poland	250MW Battery Storage, Canada
Executed Revenue Contract			
Executed EPC Construction Contracts			
Executed Financing			
Starts In-water Construction			N/A
Battery Delivery/ Foundation Installation	2024/2025	2025	
First Power	H2 2025	2026	
Full Commercial Operations	2026/2027	2026	2025

Executing \$16 billion of construction over the next 2-3 years (\$7 billion net to Northland)



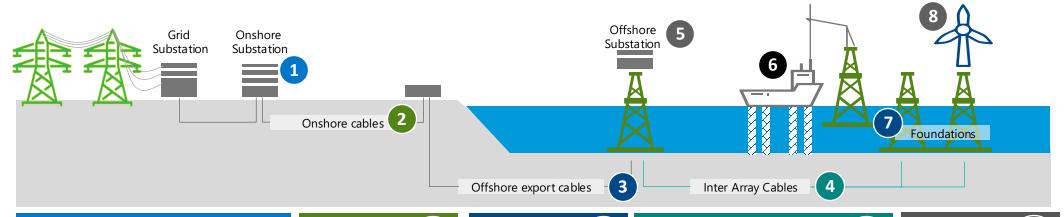
Hai Long & Baltic Power Construction Milestones & Status

<u>Fully-funded</u>¹ construction program with <u>first power</u> expected for Hai Long in H2 2025 and H1 2026 for Baltic Power



NORTHLAND POWER

Hai Long Construction Highlights (On Track)



Onshore Substation

All main transformers are installed

HSE incident construction restriction has been lifted in Dec 2024

Onshore (cables

Horizontal Directional Drilling (HDD) completed in 2023. Cabling continuing in 2025

Export cables

Fabrication commenced in 2023, installation of 50% of Export Cables finalized in Q2 2024.

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Inter Array Cable

Fabrication has started and on track to meet transportation & installation schedule. In Q3 2024 50% Inter Array Cables have been shipped to Taiwan for installation in 2025

Turbines 8

Turbines

Siemens Gamesa nacelle assembly plant in Taichung was completed. First 10 Nacelles have been fully assembled. 25% of Towers and 50% Blades are ready for Installation. First sets arrive in Tawain ready for 2025 installation campaign.

Offshore Substation

Fabrication of two offshore substations completed in Q2 2024 and first installed in Q3 2024.

Vessels

Green Jade vessel launched in summer 2023. More than 50% of foundations have been installed in 2024

Foundations

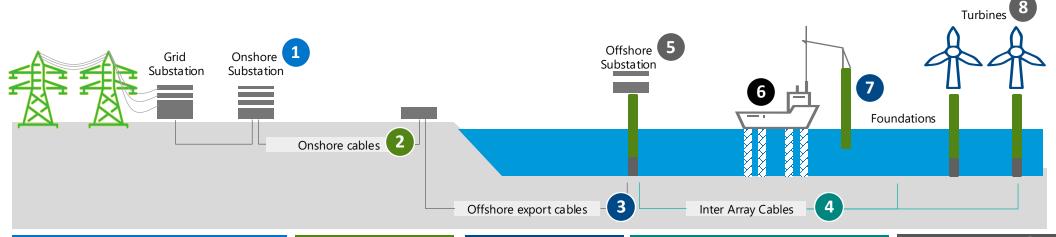
73 turbine jacket foundations will be secured to seabed with 219 pin piles. All pin piles Fabricated and >50% installed. 52 Jackets fabricated and 37 installed

(Pin Piles and Jackets)



NORTHLAND

Baltic Construction Highlights (On Track)



Onshore **Substation**



Civil works largely advanced and building shell construction completed. Main electrical components' factory acceptance tests started.

Onshore (cables

All cables have been fabricated; civil works begun

Export cables

Offshore submarine cables manufacturing progressing well

Inter Array Cable

Fabrication activities have commenced

Turbines (

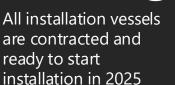
Blades and nacelles are under fabrication in Denmark. First sets of blades arrived in Poland.

Offshore Substation



All steel works progressing as per plan, main electrical components factory testing started

Vessels



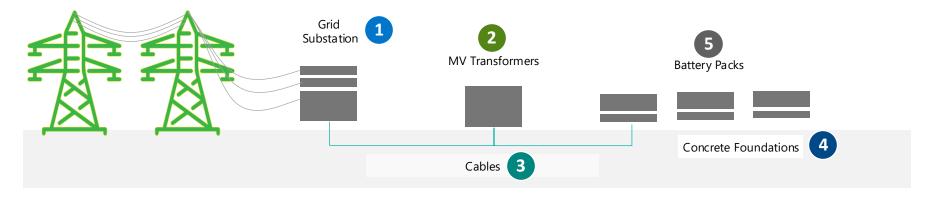
Foundations (Monopiles)

First transition pieces and monopiles have been fabricated and ready to commence installation campaign in early 2025.





Oneida Construction Highlights (On Track)





2 x High-voltage transformers arrived with connection to grid

Transformer (

70 x Medium voltage transformers have been installed

Cables

Cables have been installed.

Battery

Foundations

140 Mega pack foundations and 70 MV transformer foundations have been installed with each foundation supporting two Tesla Megapacks.

Battery Packs

278 Tesla Megapack batteries have been installed.

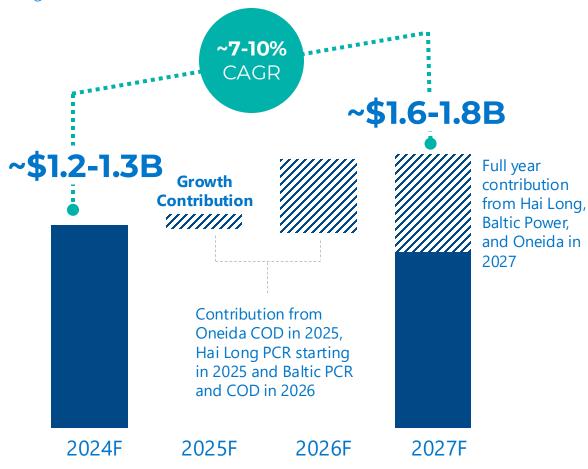
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Significant Adjusted EBITDA Growth¹

Fully funded incremental growth starting in 2025



Notes

- Contribution from fully funded capitalized growth projects: Hai Long, Baltic Power, and Oneida and excludes any additional growth achieved during the period
- Assumes Nordsee One's subsidy contract expires Q1'2027 and is re-contracted at market rates
- Sell down gains items are included in 2023 as transactions occurred. 2027 EBITDA does not include sell down gains

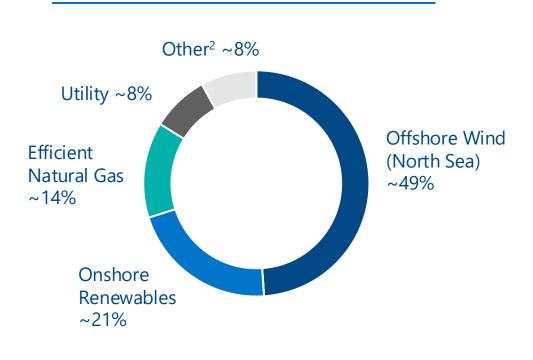
1. See Reporting of Non-IFRS Measures.

Adjusted EBITDA¹ Diversification by Technology & Geography

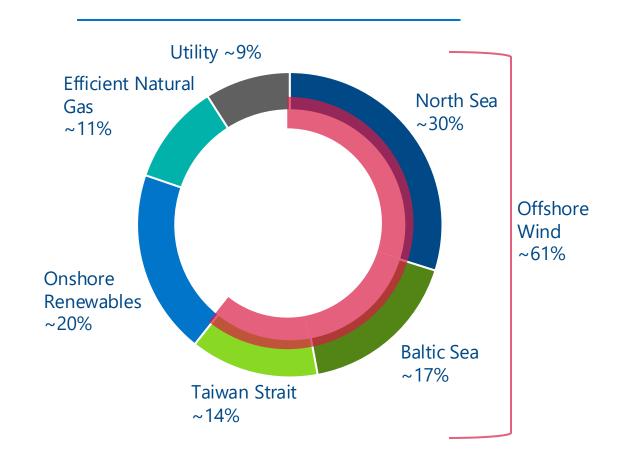


By 2027, cash flow growth will diversify across more regions providing higher quality and stability

2023A Adjusted EBITDA



2027F Adjusted EBITDA



. See Reporting of Non-IFRS Measures.

2. Other includes sell downs and other one-time events













Appendix



Hai Long (1.0 GW)¹

- Stable revenue through 20-year FIT and 30-year Corporate Power Purchase Agreement with S&P AA- rated counterparty
- Construction is fully funded, with long-term non-recourse project financing secured
- Material contribution to Northland's Adjusted EBITDA and Free Cash Flow anticipated when commercial operations commence by 2026 & full year 2027
- Well diversified sponsor group, with each being global leaders in their respective fields (Mitsui and Gentari Renewables)
- Opportunity to enhance returns further through optimizations

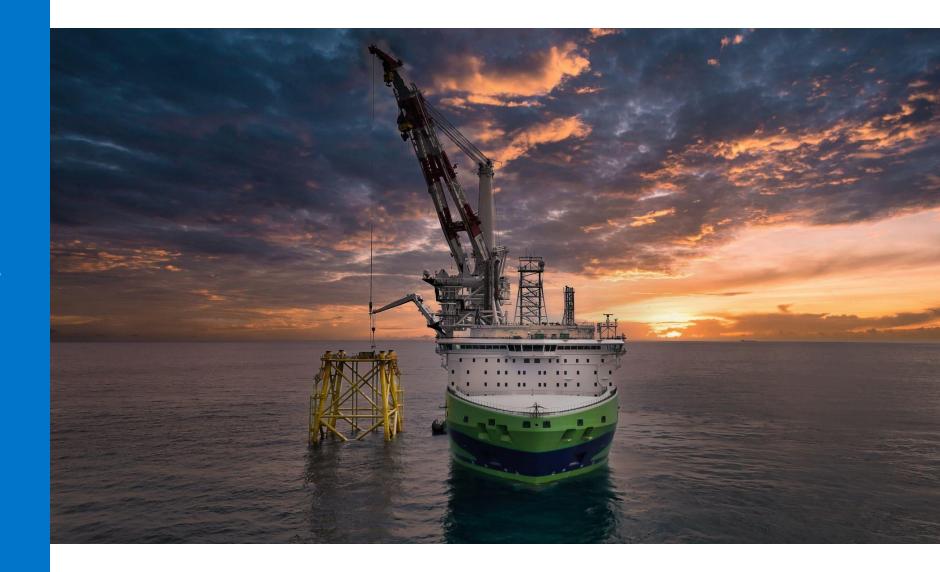
Will be one of the largest offshore wind facilities in Asia that will power more than **one million** Taiwanese households, making a significant contribution to Taiwan's
renewable energy target of **15 GW** of **offshore wind**

HL2 **Hai Long** Taipei City **Taiwan** Hai Long timeline 2026/2027 2023 2023 (Started) Expected Secured CPPA Executed commercia construction financial close 19 operations



Hai Long

Installation of Jacket Foundations started in 2024 and will be completed in 2025





Hai Long

The first set of wind turbine blades arriving in Taiwan





Hai Long

Picture of the Onshore substation, 2024



Baltic Power (1.1 GW)¹

- Construction is fully funded and long-term project financing with 25 financial institutions is secured
- Stable cash flow from 25-year Contract for Differences (CfD) revenue contract that has indexation based on the Polish CPI commencing in 2022
- Currency: In 2022, CfD changed from Polish Zloty to Euro-pegged
- Indexation: Indexation base year moved up one year to 2022 using 2021 CPI
- Inflation Protection: i.e. Inflation in Poland in 2022 was 14.7%
- Signed construction agreements with reputable & experienced suppliers
- Material contribution to Northland's Adjusted EBITDA and Free Cash Flows anticipated when commercial operations commence in 2026
- Strong Project Partner in Orlen S.A., a large Polish energy company

Baltic Power will be **Poland's first** offshore wind facility and power more than **one and a half million** Polish households making a significant contribution to Poland's renewable
energy target of **11 GW** of **offshore wind** by 2040

Baltic Power Poland 2021 2022 2023 2023 2026 Acquired Project design Expected Executed Started interest/ /and commercial financial close construction secured CfD optimization operations 23

Baltic Power

Onshore Substation, September 2024



Baltic Power

Onshore Substation, November 2024

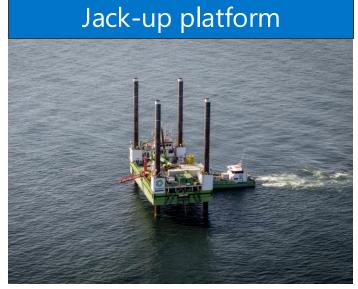




Baltic Power

Photos on construction progress across the project







Oneida (250 MW)¹

- 250 MW (4-hour duration) Lithium-Ion Battery Storage in Southwestern Ontario
- One of the largest battery storage project in Canada and North America
- 20-year capacity contract with the IESO
- Strong group of equity partners with Six Nations of the Grand River Development Corporation – Canada's largest indigenous economic development corporation; Aecon - Canadian construction and infrastructure development company with global experience; NRStor – leading Canadian storage developer
- Financial close reached in 2023 and COD expected in 2025
- Construction progressing well

Oneida will be the largest battery storage project in Canada that will reduce greenhouse gas emissions equivalent of taking **40,000 cars** off the road every year and will **enhance grid reliability** and energy affordability in a growing region of Southwestern Ontario





Oneida – Tesla Megapack 2 Example

- 1. Vents and fans
- 2. Inverter
- 3. Colling panel
- 4. Battery module
- 5. Customer panel



Oneida

Main substation area under construction, surrounded by installed battery packs
July 2024



Oneida

Main substation area completed with high voltage switches, breakers and transformers

October 2024



